



# ***ANNUAL REPORT***

*2004*



**TOSHIBA MACHINE**

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# **An Outline of the Toshiba Machine Group**

A highly respected integrated machine building group, internationally respected for its total capability in the production of quality plastic processing machinery, die-casting machines, machine tools, precision machinery, hydraulic equipment, semiconductor manufacturing equipment, and electronic controls.

Based on their highly innovative technology, expertise, and experience nurtured over decades as one of the world's leading machine builders, the Toshiba Machine Group's global-type solution business provides customers in such various industries as the automobile, data communications and semiconductors with total satisfaction by the careful analysis and recommending of optimum-type solutions to their requirements.

## **Corporate Information** (as of March 31, 2004)

Company name:	TOSHIBA MACHINE CO., LTD.
Headquarters:	2068-3, Ooka, Numazu-shi, Shizuoka-ken 410-8510, Japan
Established:	1938
Capital:	¥12,484 million (US\$118 million)
Shares of Common Stock Issued and Outstanding:	166,885,530 shares
Number of Shareholders:	19,913
Number of employees:	1,493 (Consolidated: 3,068)

# Foreword

Although the fiscal year under review showed hints of a gradual economic recovery due to strong exports and an increase in private sector plant and equipment investments, the Japanese domestic economy continued to be plagued by weak consumer demand and a long-term deflationary spiral.

Internationally, China continued to be the Asian center of economic growth, while Europe experienced continued depressed growth despite a gradual recovery in the American economy.

The Japanese domestic machine industry enjoyed overall growth due to an upturn in exports and an increase in private sector plant and equipment investments.

Under such circumstances, the Toshiba Machine Group, based on their CS (Customer Satisfaction) corporate policy, as well as their continuous efforts to secure orders, develop new products, and seek new growth markets resulted in an increase in orders received for their injection molding machines, die-casting machines, plastic extrusion, machine tools, high precision machines, semiconductor equipment, and hydraulic equipment totaling ¥117,591 million (US\$1,113 million), a 26.3% increase over the previous term (an exchange rate of ¥105.69=US\$1.00 shall be used throughout this report).

In regards to sales volume, an overall increase in all of our products resulted in a total of ¥110,658 million (US\$1,047 million), a 13.7% increase over the previous year.

As a result of the increased demand for our products, especially our various types of molding machines, semiconductor equipment and high precision machines, and the further rationalization of our production and management systems, the Toshiba Machine Group had a consolidated operating income of ¥7,601 million (US\$72 million), a 148.7% increase over the previous year, a consolidated pre-tax profit of ¥5,564 million (US\$53 million), and a net consolidated profit of ¥4,153 million (US\$39 million).

In regards to the stock dividend, we are most pleased to announce to our stockholders that a fiscal yearend dividend of ¥4.00 (US\$0.04) per share was distributed for the period ending on March 31, 2004, an increase of ¥1.00 (US\$0.01) per share over the previous year.

In October of 2003, an opening ceremony was held to commemorate the completion of the factory of Toshiba Machine (Shanghai) Co., Ltd. our first foreign subsidiary dedicated to the overseas production of our machines. Despite increased exports and private sector investment in plant and equipment, the general economic outlook is likely to remain bleak due to such factors

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as the instability in the foreign exchange rates, the unstable situation in Iraq, and the threat of terrorism.

Under such uncertain conditions, and to more readily adopt to various economic upheavals, as well as the easier shifting of resources to meet constantly evolving market conditions, on April 1, 2004, the Toshiba Machine Group implemented their TOSHIBA MACHINE ACTION PROGRAM Advanced III (TM-AP21 Ad. III) to further strengthen their business units, and enhance their business performance as well as their profitability.

A handwritten signature in black ink, reading "R. Nakajima". The signature is written in a cursive, flowing style.

Reiji Nakajima  
President

July, 2004

## FINANCIAL HIGHLIGHTS (consolidated)

In millions of yen (thousands of U.S. dollars) except for number of employees and per-share data.

	2004	2003	2002	2001	2000
Net sales	¥110,658	¥97,297	¥104,599	¥127,359	¥109,283
	<b>\$1,047,005</b>				
Cost of sales	¥77,627	¥68,455	¥74,495	¥92,048	¥80,852
	<b>\$734,478</b>				
Selling, general and administrative expenses	¥25,430	¥25,786	¥28,636	¥30,883	¥30,310
	<b>\$240,609</b>				
Operating income (loss)	¥7,601	¥3,056	¥1,468	¥4,428	¥(1,879)
	<b>\$71,918</b>				
Income (loss) before income taxes and minority interests	¥5,104	¥1,239	¥(2,010)	¥2,123	¥(8,779)
	<b>\$48,292</b>				
Income taxes	¥817	¥193	¥413	¥733	¥171
	<b>\$7,730</b>				
Net income (loss)	¥4,153	¥1,052	¥(1,924)	¥1,558	¥(8,661)
	<b>\$39,294</b>				
Per common share:					
Net income (loss)	¥24.71	¥6.29	¥(11.53)	¥9.33	¥(51.90)
	<b>\$0.23</b>				
Cash dividends	¥4.00	¥3.00	¥ —	¥ —	¥ —
	<b>\$0.04</b>				
Total assets	¥148,309	¥136,278	¥140,035	¥166,588	¥153,563
	<b>\$1,403,245</b>				
Shareholders' equity	¥42,230	¥37,525	¥37,306	¥39,620	¥36,075
	<b>\$399,565</b>				
Capital expenditure (property, plant and equipment)	¥1,774	¥1,275	¥2,378	¥2,565	¥2,953
	<b>\$16,785</b>				
Depreciation	¥1,800	¥2,050	¥2,289	¥2,610	¥3,313
	<b>\$17,031</b>				
R & D expenditure	¥3,194	¥2,587	¥2,951	¥2,749	¥3,035
	<b>\$30,220</b>				
Number of employees	3,068	3,380	3,565	3,814	3,999

## Overseas Operations for Fiscal 2004

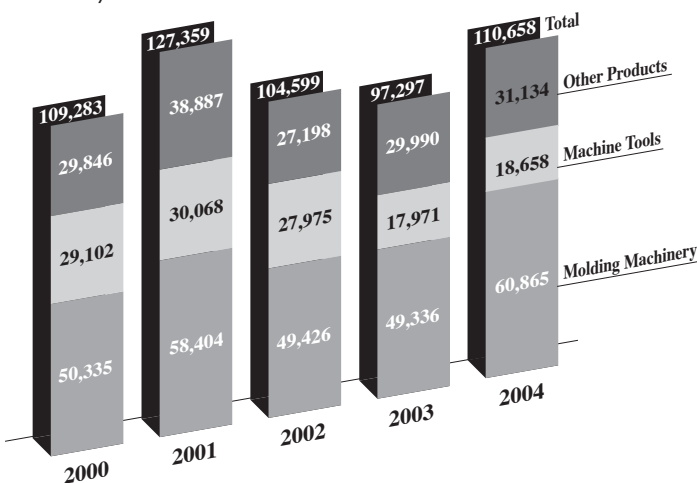
During the fiscal year under review, China led the Asian region in overall economic growth, while the American economy experienced a gradual economic recovery despite depressed growth in Europe.

Under such economic conditions, expanded foreign demand for our machine products resulted in total consolidated overseas sales of ¥57,172 million (US\$541million), a 25.6% increase over the previous year, contributing to approximately 51.7% of total consolidated sales.

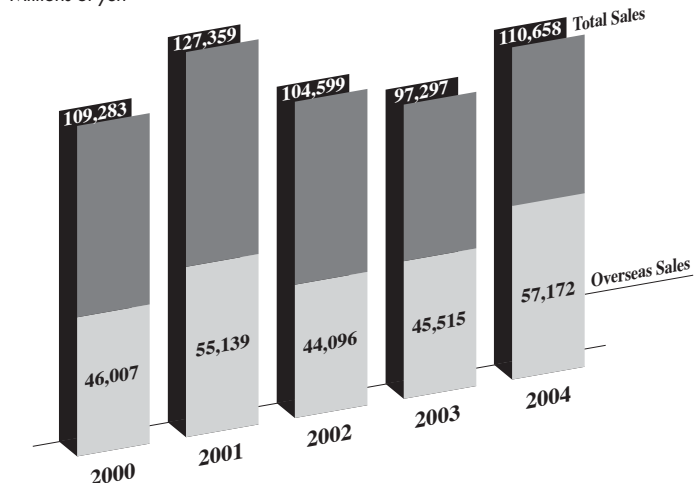
In terms of machine types, injection molding machines and die-casting machines continued to be our leading export products, and the Asian region, principally China, Korea, Taiwan, Indonesia, and Thailand, continued to be the leading destination for approximately 56% of our exports.

During the current fiscal year, we will continue in the further enhancement of our regional sales and service networks, along with providing our customers with machines of increasingly higher standards of quality, as well as a total type of Solution Business based on our value chain of products.

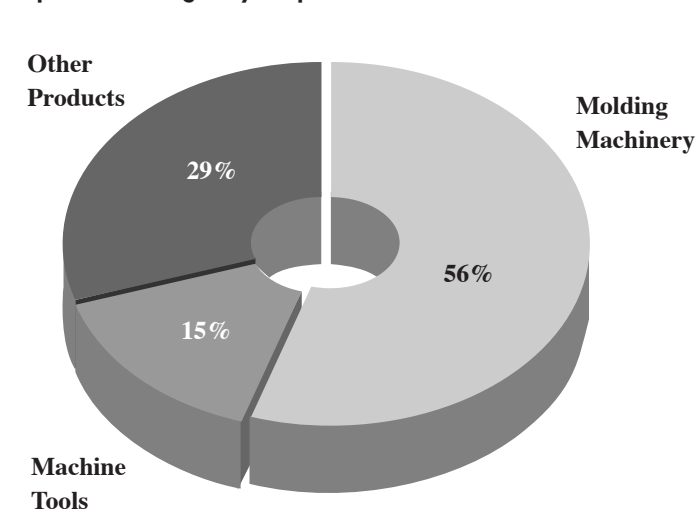
**Net Sales**  
Millions of yen



**Total Sales & Overseas Sales**  
Millions of yen



**Export Percentages by Major Products**



# Overseas Offices

## ◆ North America ◆

### **TOSHIBA MACHINE CO., AMERICA** **Chicago Head Office**

755 Greenleaf Avenue,  
Elk Grove Village, IL 60007, U.S.A.  
Tel : [1]-847-593-1616  
Fax : [1]-847-593-0897  
URL <http://www.toshiba-machine.com/>

### **Los Angeles Office**

1481 South Balboa Avenue, Ontario,  
CA 91761, U.S.A.  
Tel : [1]-909-923-4009  
Fax : [1]-909-923-7258

### **New Jersey Office**

1578 Sussex Turnpike, Randolph,  
NJ 07869, U.S.A.  
Tel : [1]-973-252-9956  
Fax : [1]-973-252-9959

### **Atlanta Office**

6478 Putnam Ford Drive, Suite #106,  
Woodstock, GA 30189, U.S.A.  
Tel : [1]-678-494-8005  
Fax : [1]-678-494-8006

### **New York Office**

10 Corporate Park Drive, Suite C,  
Hopewell Junction, NY 12533, U.S.A.  
Tel : [1]-845-896-0692  
Fax : [1]-845-896-1724

### **TOSHIBA MACHINE MACHINERY CO., LTD.** **Canada Branch**

6 Shields Court, Suite 101, Markham,  
Ontario, L3R 4S1, CANADA  
Tel : [1]-905-479-9111  
Fax : [1]-905-479-6098  
URL <http://www.toshibamachine.on.ca/>

## ◆ Europe ◆

### **TOSHIBA MACHINE (EUROPE) G.m.b.H.** **Head Office**

Karl-Arnold-Strasse 2a, 47877  
Willich-Münchheide, GERMANY  
Tel : [49]-(0)2154-9275-0  
Fax : [49]-(0)2154-9275-75

### **U.K. Branch**

60 Burners Lane, Kiln Farm,  
Milton Keynes MK11 3HD  
UNITED KINGDOM  
Tel : [44]-(0)1908-562327  
Fax : [44]-(0)1908-562348

## ◆ South East Asia ◆

### **TOSHIBA MACHINE S.E. ASIA PTE. LTD.** **Head Office**

No. 24 Tuas Avenue 4,  
Singapore 639374, SINGAPORE  
Tel : [65]-68611455  
Fax : [65]-68612023

### **Kuala Lumpur Office**

70-G, Jalan SS21/62,  
Damansara Utama, 47400 Petaling Jaya,  
Selangor Darul Ehsan, MALAYSIA  
Tel : [60]-(0)3-77297544  
Fax : [60]-(0)3-77297545

### **Penang Office**

No. 61, Jalan Prai Jaya 4,  
Bandar Prai Jaya, 13600 Prai, Penang,  
MALAYSIA  
Tel : [60]-(0)4-3980086  
Fax : [60]-(0)4-3989652

### **Jakarta Office**

Rukan Pesona Indah Kapuk A/12A,  
JL. Raya Kapuk Kamal 20A, Jakarta,  
14470, INDONESIA  
Tel : [62]-(0)21-5561760  
Fax : [62]-(0)21-5561750

### **TOSHIBA MACHINE (THAILAND) CO., LTD.** **TMT SERVICE & ENGINEERING CO., LTD.**

127/28 Panjathanee Tower, 23rd  
Floor, Nonthree Road,  
Khwaeng Chong Nonthree,  
Khet Yannawa, Bangkok, 10120,  
THAILAND  
Tel : [66]-(0)2-681-0158  
Fax : [66]-(0)2-681-0162

## ◆ East Asia ◆

### **SHANGHAI TOSHIBA MACHINE CO., LTD.** **Head Office**

4788, Jin Du Road,  
Xinzhuang Industry Zone,  
Shanghai, 201108,  
PEOPLE'S REPUBLIC OF CHINA  
Tel : [86]-(0)21-5442-0606  
Fax : [86]-(0)21-5866-2450

1F Block, 223 Fu Te Bei Street,  
Wai Gao Qiao Free Trade Zone,  
Shanghai, 200131,  
PEOPLE'S REPUBLIC OF CHINA

### **Beijing Office**

Beijing Fortune Building, Room No. 303,  
5 Dong Sanhuan Bei-Lu, Chaoyang  
District, Beijing, 100004,  
PEOPLE'S REPUBLIC OF CHINA  
Tel : [86]-(0)10-6590-8977  
Fax : [86]-(0)10-6590-8979

### **Tianjin Office**

Room No. B901, Jindong Building,  
No. 99, Liuwei Road, Hedong District,  
Tianjin, 300171,  
PEOPLE'S REPUBLIC OF CHINA  
Tel : [86]-(0)22-2416-0311  
Fax : [86]-(0)22-2416-0380

### **Suzhou Office**

3F, Room C1, Gui Du Tower No. 8,  
Zhong Xin Road, Suzhou, 215021  
PEOPLE'S REPUBLIC OF CHINA  
Tel : [86]-(0)512-6761-9211  
Fax : [86]-(0)512-6761-0380

### **Dalian Office**

No. 171-8, Dongbei Avenue,  
Development Zone, Dalian, 116600  
PEOPLE'S REPUBLIC OF CHINA  
Tel : [86]-(0)411-8732-7911  
Fax : [86]-(0)411-8732-6899

### **TOSHIBA MACHINE (SHANGHAI) CO., LTD.**

4788, Jin Du Road,  
Xinzhuang Industry Zone,  
Shanghai, 201108,  
PEOPLE'S REPUBLIC OF CHINA  
Tel : [86]-(0)21-5442-5455  
Fax : [86]-(0)21-5442-5466

### **TOSHIBA MACHINE HONG KONG LTD.** **Head Office**

Suite 1010, 10th Floor, Tower 3,  
China Hong Kong City,  
33 Canton Road, Tsim Sha Tsui,  
Kowloon, HONG KONG  
Tel : [852]-2735-1868  
Fax : [852]-2735-1872

### **Shenzhen Office**

Room 811, Century Plaza Hotel,  
Kin Chit Road, Shenzhen, 518001,  
PEOPLE'S REPUBLIC OF CHINA  
Tel : [86]-(0)755-8232-0453  
Fax : [86]-(0)755-8234-3497

### **TOSHIBA MACHINE TAIWAN CO., LTD.**

No. 62, Lane 188, Jui-Kuang Road,  
Nei-Hu District, Taipei, TAIWAN  
Tel : [886]-(0)2-2659-6558  
Fax : [886]-(0)2-2659-6381



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# Financial Review

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# CONSOLIDATED BALANCE SHEETS

TOSHIBA MACHINE CO., LTD. AND CONSOLIDATED SUBSIDIARIES

March 31, 2004 and 2003

ASSETS	Millions of yen		Thousands of U.S. dollars
	2004	2003	2004
<b>Current assets:</b>			
Cash and time deposits (Note 12)	¥36,107	¥ 32,455	\$341,631
Marketable securities (Note 4)	34	34	322
Notes and Accounts receivable, trade	50,529	46,756	478,087
Allowance for doubtful receivables	(542)	(556)	(5,128)
Net receivables	49,987	46,200	472,959
<b>Inventories:</b>			
Finished products	5,810	7,158	54,972
Work in process	20,349	18,535	192,535
Raw materials and supplies	1,712	758	16,198
Total inventories	27,871	26,451	263,705
Deferred taxes (Note 11)	737	635	6,973
Other current assets	2,252	1,228	21,308
Total current assets	116,988	107,003	1,106,898
 Property, plant and equipment, net (Notes 5 and 10)	 22,196	 22,666	 210,010
 Intangible Assets	 486	 409	 4,598
<b>Investments and other assets:</b>			
Investments in:			
Unconsolidated subsidiaries and affiliates	1,405	734	13,294
Other securities (Note 4)	5,680	3,563	53,742
Long-term loans	374	460	3,539
Deferred taxes (Note 11)	145	313	1,372
Other investments	1,035	1,130	9,792
Total investments and other assets	8,639	6,200	81,739
<b>Total assets</b>	<b>¥148,309</b>	<b>¥136,278</b>	<b>\$1,403,245</b>

See accompanying notes to financial statements

LIABILITIES AND SHAREHOLDERS' EQUITY	Millions of yen		Thousands of U.S. dollars
	2004	2003	2004
<b>Current liabilities:</b>			
Short-term bank loans (Notes 6 and 10)	¥41,348	¥40,580	\$391,220
Current portion of long-term debt (Notes 6 and 10)	748	16,269	7,077
Notes and Accounts payable	32,240	25,255	305,043
Income taxes payable	632	239	5,980
Accrued expenses	6,112	4,604	57,830
Advances received	2,157	1,136	20,409
Other current liabilities	1,408	618	13,321
Total current liabilities	84,645	88,701	800,880
<b>Long-term liabilities:</b>			
Long-term debt (Notes 6 and 10)	12,140	1,488	114,864
Deferred taxes (Note 11)	1,512	681	14,306
Accrued employees' retirement benefits (Note 7)	7,100	7,305	67,178
Total long-term liabilities	20,752	9,474	196,348
Total liabilities	105,397	98,175	997,228
Minority interest in consolidated subsidiaries	682	578	6,453
<b>Shareholders' equity:</b>			
Common stock			
Authorized           360,000,000 shares			
Issued             166,885,530 shares	12,485	12,485	118,128
Additional paid-in capital	19,405	19,405	183,603
Retained earnings	8,517	4,866	80,585
Unrealized holding gain on securities	2,286	957	21,629
Foreign currency translation adjustments	(453)	(181)	(4,286)
Treasury stock, at cost (39,175 shares in 2004, 31,033 shares in 2003)	(10)	(7)	(95)
Total shareholders' equity	42,230	37,525	399,565
<b>Contingent liabilities (Note 8)</b>			
Total liabilities and shareholders' equity	¥148,309	¥136,278	\$1,403,245

See accompanying notes to financial statements

# CONSOLIDATED STATEMENTS OF INCOME

TOSHIBA MACHINE CO., LTD. AND CONSOLIDATED SUBSIDIARIES  
years ended March 31, 2004 and 2003

	Millions of yen		Thousands of U.S. dollars
	2004	2003	2004
<b>Net sales</b>	<b>¥110,658</b>	<b>¥97,297</b>	<b>\$1,047,005</b>
Cost of sales	77,627	68,455	734,478
Gross profit	33,031	28,842	312,527
<b>Selling, general and administrative expenses</b>	<b>25,430</b>	<b>25,786</b>	<b>240,609</b>
Operating income	7,601	3,056	71,918
<b>Other income:</b>			
Interest and dividends	100	90	946
Gain on sales of property, plant and equipment	785	582	7,427
Others	441	603	4,173
	1,326	1,275	12,546
<b>Other expenses:</b>			
Interest	695	969	6,576
Loss on sales of investment securities	—	167	—
Special benefits for employees retired under early retirement program	894	—	8,459
Amortization of transitional obligation for employees retirement benefits (Note 7)	835	835	7,900
Others	1,399	1,121	13,237
	3,823	3,092	36,172
Income before income taxes and minority interests	5,104	1,239	48,292
<b>Income taxes:(Note 11)</b>	<b>817</b>	<b>193</b>	<b>7,730</b>
Current	727	121	6,879
Deferred	90	72	851
Minority interests in income(loss) of consolidated subsidiaries	134	(6)	1,268
Net income	¥4,153	¥1,052	\$39,294
	Yen		U.S. dollars
<b>Net income per share of common stock</b>	<b>¥24.71</b>	<b>¥6.29</b>	<b>\$0.23</b>

See accompanying notes to financial statements.

# CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

TOSHIBA MACHINE CO., LTD. AND CONSOLIDATED SUBSIDIARIES  
years ended March 31, 2004 and 2003

	Millions of yen			
	Number of Shares	Common stock	Additional paid in capital	Retained earnings
Balance at March 31, 2002	166,885,530	¥12,485	¥19,405	¥3,791
Net income				1,052
Increase on consolidated subsidiaries				32
Bonuses to directors and statutory auditors				(9)
Balance at March 31, 2003	166,885,530	12,485	19,405	4,866
Net income				4,153
Cash dividends				(500)
Bonuses to directors and statutory auditors				(2)
Balance at March 31, 2004	166,885,530	¥12,485	¥19,405	¥8,517
	Thousands of U.S. dollars			
	Common stock	Additional paid in capital	Retained earnings	
Balance at March 31, 2003	\$118,128	\$183,603	\$46,040	
Net income			39,294	
Cash dividends			(4,731)	
Bonuses to directors and statutory auditors			(18)	
Balance at March 31, 2004	\$118,128	\$183,603	\$80,585	

See accompanying notes to financial statements.

# CONSOLIDATED STATEMENTS OF CASH FLOWS

TOSHIBA MACHINE CO., LTD.AND CONSOLIDATED SUBSIDIARIES

years ended March 31, 2004 and 2003

	Millions of yen		Thousands of U.S. dollars
	2004	2003	2004
<b>Operating Activities:</b>			
Income before income taxes and minority interests	¥5,104	¥1,239	\$48,292
Adjustments to reconcile income before income taxes and minority interests to net cash provided by operating activities:			
Depreciation and amortization	1,800	2,050	17,031
Allowance for doubtful receivables	(54)	(362)	(511)
Employees' retirement benefit, less payments	(204)	669	(1,930)
Devaluation of marketable securities	40	25	378
Loss (gain) on sales and disposal of property, plant and equipment	(602)	(524)	(5,696)
Changes in operating assets and liabilities:			
Notes and accounts receivables, trade	(3,774)	2,881	(35,708)
Inventories	(1,420)	(254)	(13,436)
Notes and accounts payables, trade	6,985	3,145	66,090
Advances received	1,020	(484)	9,651
Accrued expenses	1,508	431	14,268
Income taxes paid	(334)	(192)	(3,160)
Others	(199)	954	(1,883)
Net cash provided by operating activities	9,870	9,578	93,386
<b>Investing Activities:</b>			
Purchase of property, plant and equipment	(1,541)	(1,157)	(14,580)
Sale of property, plant and equipment	889	1,008	8,411
Payment of long-term loan receivables	(7)	(9)	(66)
Repayment of long-term loan receivables	98	108	927
Investments to a subsidiary	(719)	(470)	(6,803)
Others	(65)	(748)	(615)
Net cash used in investing activities	(1,345)	(1,268)	(12,726)
<b>Financing Activities:</b>			
Decrease in short-term bank loans	768	(1,901)	7,266
Proceeds from long-term debt	11,400	50	107,863
Repayment of long-term debt	(13,269)	(3,800)	(125,546)
Bond redemption	(3,000)	(2,000)	(28,385)
Cash dividends paid	(500)	—	(4,731)
Net cash used in financing activities	(4,601)	(7,651)	(43,533)
Effect of exchange rate changes on cash and cash equivalents	(272)	(175)	(2,574)
Net cash increased in cash and cash equivalents	3,652	484	(34,553)
Cash and cash equivalent at the beginning of year	32,460	31,611	307,125
Increase in consolidated subsidiaries	—	365	—
Cash and cash equivalents at end of year (Note 12)	¥36,112	¥32,460	\$341,678

See accompanying notes to financial statements.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

TOSHIBA MACHINE CO., LTD. AND CONSOLIDATED SUBSIDIARIES

## 1. Basis of Presenting Consolidated Financial Statements

The accompanying consolidated financial statements of Toshiba Machine Co., Ltd. (the "Company") and consolidated subsidiaries are prepared on the basis of accounting principles generally accepted in Japan, which are different in certain respects as to the application and disclosure requirements of International Financial Reporting Standards, and are compiled from the consolidated financial statements prepared by the Company as required by the securities and Exchange Law of Japan. The preparation of these financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates. The consolidated statements of shareholders' equity have been prepared to supply additional information.

The consolidated balance sheets, statements of income and cash flows incorporate certain reclassifications and rearrangements in order to present these statements in forms which are more familiar to readers of these statements outside of Japan. In addition, the notes to the consolidated financial statements include information which is not required under generally accepted accounting principles and practice in Japan but is presented herein as additional information.

## 2. Summary of Significant Accounting Policies

### (a) Basis of consolidation and accounting for investments in unconsolidated subsidiaries and affiliates

The consolidated financial statements include the accounts of the Company and, certain subsidiaries which are not material are not consolidated, those of its subsidiaries (together the "Companies").

All significant intercompany transactions and accounts and unrealized intercompany profits are eliminated in consolidation.

The difference between the cost and underlying net equity of investments in consolidated subsidiaries at the time of acquisition is deferred and amortized over five-year period.

Investments in affiliates (15 to 50 percent-owned companies) in which the ability to exercise significant influence exist, except not material, are stated at cost plus equity in undistributed earning (losses).

Net consolidated income (losses) includes the Company's share of the current net earnings (losses) of such companies, after elimination of unrealized intercompany profits.

### (b) Translation of Foreign Currencies

Monetary assets and liabilities denominated in foreign currencies are translated into Japanese yen at the exchange rate prevailing at the balance-sheet date except for those hedged by a forward contract, which are translated using the contracted rate.

The foreign exchange gains and losses from translation are recognized in the consolidated statements of income to the extent that they are not hedged by foreign exchange derivatives.

All assets and liabilities of foreign subsidiaries and affiliates are translated at current rates at the respective balance sheet dates and all income and expense accounts are translated at average rates for the respective periods. The components of shareholders' equity are translated at their historical exchange rates.

### (c) Securities

Securities owned by the group have been classified into two categories, held-to-maturity securities and other securities, in accordance with the accounting standard for financial instruments.

Held-to-maturity securities are carried at amortized cost. Marketable securities classified as other securities are carried at fair value with any changes in unrealized gain or loss, net of income taxes, directly included in shareholders equity.

Non-marketable securities classified as other securities are carried at cost. Cost of securities sold is determined by the moving average method.

### (d) Inventories

Inventories are stated at the cost, determined by the identified cost for finished products and work in process, and by the moving average method for raw materials and supplies.

(e) Allowance for doubtful receivables

The allowance for doubtful receivables is stated based on the default ratio sustained over a specific period in the past and the estimated uncollectible amount based on the analysis of certain individual accounts, including probable bad debts and claims in bankruptcy.

This amount is considered sufficient to cover possible losses on collection.

(f) Bonuses

The bonus to the employees are paid twice a year and accrued based on estimated amounts to be paid in the subsequent period. Bonuses to directors and statutory auditors, which are subject to approval by the shareholders, are an appropriation of retained earnings and not charged to income.

(g) Depreciation of property, plant and equipment

Depreciation of building is computed, with minor exceptions, by the straight-line method and other depreciation of property, plant and equipment is computed by the declining balance method based on Japanese tax laws.

(h) Finance Leases

Finance leases, which do not transfer ownership of the leased assets to the lessees are accounted for in the same manner as operating leases.

(i) Income Taxes

The Companies accrue income taxes based on taxable income.

The Companies include many items for financial reporting purposes which, in the case of expenses, are not currently deductible and in the case of income, are not currently taxable.

Income taxes based on temporary differences between tax and financial reporting purposes are reflected as deferred income taxes in the consolidated financial statements using the asset and liability method.

(j) Employee's Retirement Benefits

Accrued employees' retirement benefits are provided based on the projected retirement benefit obligation and fair value of the plan assets at year-end.

The unrecognized transitional obligation is being amortized over 15 years. Actuarial gain or loss is amortized by the straight-line method over the average remaining years of service of employees.

(k) Legal Reserve

Under the Commercial code of Japan (the "Code") the Company and domestic subsidiaries are required to appropriate as a legal reserve an amount of retained earnings equal to at least 10% of cash dividends and other distributions for each period until such reserve and the amount of capital surplus equals 25% of the common stock. The code also provides that, to the extent that the sum of capital surplus and legal reserve exceeds 25% of the common stock, the amount of any such excess is available for appropriations by resolution of the shareholders.

(l) Amounts per Share of Common Stock

Net income (loss) per share is computed based on the weighted-average number of shares of common stock outstanding during each year.

Diluted net income per share is not presented since the Company has never issued any securities with a dilutive effect, such as bonds with warrants and convertible bonds. Cash dividends per share represent the actual amount declared as applicable to the respective years.

(m) Statements of Cash Flows

In preparing the statements of cash flows, cash on hand, readily available deposits and short-term highly liquid investments with maturities of not exceeding three months at the time of purchase are considered to be cash and cash equivalents.

(n) Reclassifications

Certain accounts in the consolidated financial statements for the year ended March 31, 2003 have been reclassified to conform to the 2004 presentation.

### 3. U.S. Dollar Amounts

U.S. dollar amounts are included solely for the convenience of the reader and have been translated at the rate of ¥105.69=U.S.\$1, the approximate exchange rate prevailing in the Japanese foreign exchange market on March 31, 2004. This translation should not be construed as a representation that the yen amounts actually represent, have been, or could be converted into U.S. dollars.

#### 4. Securities

Information regarding marketable securities classified as other securities included in investment securities were as follows:

	Millions of yen					
	2004			2003		
	Carrying value	Market value	Unrealized gains	Carrying value	Market value	Unrealized gains
Equity securities	¥1,794	¥5,587	¥3,793	¥1,819	¥3,418	¥1,599
Debt securities	—	—	—	10	10	0
	¥1,794	¥5,587	¥3,793	¥1,829	¥3,428	¥1,599

	Thousands of U.S. dollars		
	2004		
	Carrying value	Market value	Unrealized gains
Equity securities	\$16,974	\$52,862	\$35,888
Debt securities	—	—	—
	\$16,974	\$52,862	\$35,888

#### 5. Property, Plant and Equipment

Property, plant and equipment at March 31, 2004 and 2003 consisted of the following:

	Millions of yen		Thousands of U.S. dollars
	2004	2003	2004
Land	¥6,237	¥6,328	\$59,012
Buildings and structures	30,362	30,574	287,274
Machinery and equipment	32,247	32,255	305,109
Vehicles	593	600	5,611
Tools, furniture and fixtures	7,384	7,500	69,865
Construction in progress	112	65	1,060
	76,935	77,322	727,931
Less accumulated depreciation	(54,739)	(54,656)	(517,921)
	¥22,196	¥22,666	\$210,010

Depreciation expense for the years ended March 31, 2004 and 2003 were ¥ 1,800 million (\$ 17,031 thousand) and ¥ 2,050 million, respectively.

#### 6. Short-term Bank Loans and Long-term Debt

The annual interest rates applicable to the loans outstanding on March 31, 2004 ranged principally from 0.49% to 2.30%. Long-term debt on March 31, 2004 and 2003 consisted of the following:

	Millions of yen		Thousands of U.S. dollars
	2004	2003	2004
1st Bonds due 2003 interest 2.9%	—	¥3,000	—
Loans, principally from Japanese banks and insurance companies, with pledged assets as collateral, maturing 2005 – 2010 , interest 1.31 % – 2.16 %	12,888	14,757	121,941
	12,888	17,757	121,941
Less current portion	748	16,269	7,077
	¥12,140	¥1,488	\$114,864



The aggregate annual maturities of long-term debt March 31, 2004 are as follows:

Year ending March 31	Millions of yen	Thousands of U.S. dollars
2005	¥748	\$7,077
2006	210	1,987
2007	474	4,485
2008	40	378
2009 and later	11,416	108,014
	<b>¥12,888</b>	<b>\$121,941</b>

## 7. Retirement and Severance Benefits

The severance indemnity regulation of the Companies provide for benefit payments based on the employee's current basic rate of pay and length of service.

The Company and certain subsidiaries have a non-contributory funded pension plan for employees. The Company and certain subsidiaries pay the full cost of the benefits to a bank which act as the trustees.

The liability for employees retirement benefits at March 31, 2004 and 2003 consisted of the following:

	Millions of yen		Thousands of U.S.dollars
	2004	2003	2004
Projected benefit obligation	<b>¥18,667</b>	¥20,926	<b>\$176,620</b>
Fair value of plan assets	<b>(1,001)</b>	(1,035)	<b>(9,471)</b>
Unrecognized transitional obligation	<b>(8,930)</b>	(9,765)	<b>(84,492)</b>
Unrecognized actuarial loss	<b>(1,636)</b>	(2,821)	<b>(15,479)</b>
Accrued retirement benefits obligation	<b>¥7,100</b>	¥7,305	<b>\$67,178</b>

The components of net periodic benefit costs for the year ended March 31, 2004 and 2003 were as follows:

	Millions of yen		Thousands of U.S. dollars
	2004	2003	2004
Service cost	<b>¥1,187</b>	¥1,247	<b>\$11,231</b>
Interest cost	<b>420</b>	503	<b>3,974</b>
Expected return on plan assets	<b>(8)</b>	(36)	<b>(75)</b>
Recognized actuarial loss	<b>326</b>	228	<b>3,084</b>
Amortization of transitional obligation	<b>835</b>	835	<b>7,900</b>
	<b>¥2,760</b>	¥2,777	<b>\$26,114</b>

Certain consolidated subsidiaries have adopted the conventional method in calculating their projected benefit obligation.

Assumptions used in the accounting for the projected benefit obligation were as follows:

	2004	2003
Discount rate	2.0%	2.5%
Expected rate of return on plan assets	1.0%	4.0%
Amortization period of transitional obligation	15 years	15 years
Amortization period of actuarial loss/gain	10 years	10 years

## 8. Contingent Liabilities

On March 31, 2004 contingent liabilities for notes discounted in the ordinary course of business and for loans guaranteed by the Company, principally on behalf of non-consolidated subsidiaries and affiliated companies, amounted to ¥231 million (\$2,186 thousand) and ¥978 million (\$9,253 thousand), respectively.

## 9. Leases

Finance leases of the Companies other than those where ownership of the leased assets is transferred to the lessee, are accounted for as operating leases. The following pro forma amounts represent the acquisition costs, accumulated depreciation and net book value of the leased assets at March 31, 2004 and 2003, which would have been reflected in the consolidated balance sheet if these arrangements have been accounted for as finance leases:

	Millions of yen		Thousands of U.S. dollars
	2004	2003	2004
Acquisition Costs			
Machinery, equipment and vehicles	¥920	¥664	\$8,705
Tools, furniture and fixtures	2,040	2,262	19,302
Less-Accumulated depreciation	(1,566)	(1,531)	(14,817)
Net book value	¥1,394	¥1,395	\$13,190

Future lease payments (including the interest portion thereon) subsequent to March 31, 2004 for finance leases accounted for as operating leases are as follows:

	Millions of yen	Thousands of U.S. dollars
	2004	2004
Due within one year	¥532	\$5,034
Due after one year	862	8,156
	¥1,394	\$13,190

Periodic lease charges to the Companies, as a lessee, charged to income for the years ended March 31, 2004 and 2003 are ¥ 763 million (\$7,219 thousand) and ¥ 794 million, respectively.

## 10. Pledged Assets

The following assets were pledged as collateral at March 31, 2004:

	Millions of yen	Thousands of U.S. dollars
Land, property, plant and equipment (Net of accumulated depreciation)	¥4,169	\$39,446

The preceding collaterals were pledged to secure long-term debt amounting to ¥296 million (\$2,801 thousand), short-term bank loans amounting to ¥586 million (\$5,545 thousand).

## 11. Income Taxes

Income taxes in Japan applicable to the Companies generally comprise Corporation Tax, Enterprise Tax and Prefectural and Municipal Inhabitants taxes. The statutory rates for the years ended March 31, 2004 and 2003 are approximately 41.1%.

The reconciliation of the differences between the statutory rate and effective tax rate of income taxes for the year ended March 31, 2004 and 2003 are as follows:

	2004	2003
Statutory tax rate	41.1 %	41.1 %
Per capita portion of Inhabitant Tax	0.9	4.0
Non-taxable revenue for tax purpose	0.5	(6.8)
Non-deductible expense for tax purpose	1.2	5.7
Unrealized intercompany profit on fixed asset	(0.1)	(19.0)
Change in valuation allowance	(27.7)	(7.1)
Effect of change in statutory tax rate	—	(1.3)
Other	0.1	(1.0)
Effective tax rate	16.0 %	15.6 %

The significant components of deferred tax assets and liabilities at March 31, 2004 and 2003 are as follows:

	Millions of yen		Thousands of U.S. dollars
	2004	2003	2004
Deferred tax assets:			
Accrued employees bonuses	¥230	¥160	\$2,176
Allowance for doubtful accounts	42	52	397
Devaluation of inventories	98	82	927
Devaluation of securities	4	50	38
Accrued employees' retirement benefits	69	172	653
Unrealized gain on inventories	84	101	795
Other	355	331	3,359
Deferred tax assets	¥882	¥948	\$8,345
Deferred tax liabilities:			
Depreciation	(17)	(13)	(161)
Unrealized gain on securities	(1,495)	(668)	(14,145)
Deferred tax liabilities	(¥1,512)	(¥681)	(\$14,306)
Net deferred tax (liabilities) assets	(¥630)	(¥267)	(\$5,961)

Due to the change in the Corporate Enterprise Tax rate effective for tax period ending March 31, 2005, the Company's normal statutory tax rate will change from 41.1% to 39.8% for the year ending March 31, 2005. As a result, net deferred tax assets decreased by ¥15million (\$125 thousand) at March 31, 2003, and deferred tax expense for the year ended March 31, 2003 increased by the corresponding amount.

## 12. Cash and cash equivalents.

Reconciliation between cash and time deposits in the consolidated balance sheets and cash and cash equivalents in the statements of cash flows at March 31, 2004 and 2003 is presented as follows:

	Millions of yen		Thousands of U.S. dollars
	2004	2003	2004
Cash and time deposits	¥36,107	¥32,455	\$341,631
Short-term investments	¥5	¥5	\$47
Cash and cash equivalents	¥36,112	¥32,460	\$341,678

### 13. Research and development costs

Research and development costs charged to income were ¥3,194 million (\$30,220 thousand) and ¥2,587 million for the years ended March 31, 2004 and 2003 respectively.

### 14. Segment information

#### (a) Business segment information

The companies' business is classified into the following three segments based on the similarities of type and nature of business:

Molding Machinery: Injection molding machines, Die casting machines, Plastic extrusion

Machine Tools: Large size machine tools, Portal type machine tools, Machining centers, Horizontal boring machines, High-precision machines

Other Products: Semiconductor manufacturing equipment, Hydraulic equipment, Electronic controls

The tables below present sales, operating expenses and operating profit information by business segment.

Year ended March 31, 2004

Millions of yen

	Molding Machinery	Machine Tools	Other Products	Eliminations and/or corporate	Consolidated
Sales	¥60,872	¥18,843	¥34,438	¥(3,495)	¥110,658
Operating expenses	56,724	18,247	31,462	(3,376)	103,057
Operating income	4,148	596	2,976	(119)	7,601
Identifiable assets	57,314	22,474	57,708	10,813	148,309
Depreciation	1,006	212	582	—	1,800
Capital expenditure	398	150	1,226	—	1,774

Year ended March 31, 2003

Millions of yen

	Molding Machinery	Machine Tools	Other Products	Eliminations and/or corporate	Consolidated
Sales	¥49,343	¥18,118	¥33,767	¥(3,931)	¥97,297
Operating expenses	46,622	19,370	32,242	(3,993)	94,241
Operating income (loss)	2,721	(1,252)	1,525	62	3,056
Identifiable assets	49,207	20,386	55,732	10,953	136,278
Depreciation	1,052	356	642	—	2,050
Capital expenditure	452	328	495	—	1,275

Year ended March 31, 2004

Thousands of U.S.dollars

	Molding Machinery	Machine Tools	Other Products	Eliminations and/or corporate	Consolidated
Sales	\$575,948	\$178,285	\$325,840	\$(33,068)	\$1,047,005
Operating expenses	536,702	172,646	297,682	(31,943)	975,087
Operating income (loss)	39,246	5,639	28,158	(1,125)	71,918
Identifiable assets	542,284	212,641	546,012	102,308	1,403,245
Depreciation	9,518	2,006	5,507	—	17,031
Capital expenditure	3,766	1,419	11,600	—	16,785

(b) Geographic segment information of the companies for the year ended March 31, 2004 and 2003 were as follows:

Year ended March 31, 2004		Millions of yen				
	Japan	North America	Asia	Total	Eliminations	Consolidated
Net sales	¥106,345	¥10,941	¥3,083	¥120,369	¥(9,711)	¥110,658
Cost and expenses	99,127	10,838	3,019	112,984	(9,927)	103,057
Operating income	7,218	103	64	7,385	216	7,601
Identifiable assets	125,719	7,491	2,065	135,275	13,034	148,309

Year ended March 31, 2003		Millions of yen				
	Japan	North America	Asia	Total	Eliminations	Consolidated
Net sales	¥92,641	¥10,252	¥3,686	¥106,579	¥(9,282)	¥97,297
Cost and expenses	89,700	10,658	3,538	103,896	(9,655)	94,241
Operating income	2,941	(406)	148	2,683	373	3,056
Identifiable assets	112,282	8,227	2,936	123,445	12,833	136,278

Year ended March 31, 2004		Thousands of U.S.dollars				
	Japan	North America	Asia	Total	Eliminations	Consolidated
Net sales	\$1,006,197	\$103,520	\$29,170	\$1,138,887	\$(91,882)	\$1,047,005
Cost and expenses	937,903	102,545	28,565	1,069,013	(93,926)	975,087
Operating income	68,294	975	605	69,874	2,044	71,918
Identifiable assets	1,189,507	70,877	19,538	1,279,922	123,323	1,403,245

(c) Sales to foreign customers for the years ended March 31, 2004 and 2003 were as follows:

Year ended March 31, 2004		Millions of yen			
		North America	Asia	Other	Total
Sales to foreign customers		¥19,073	¥32,243	¥5,856	¥57,172
Net sales		—	—	—	110,658
Ratio of Sales to foreign Customers (%)		17.2	29.1	5.4	51.7

Year ended March 31, 2003		Millions of yen			
		North America	Asia	Other	Total
Sales to foreign customers		¥12,467	¥29,341	¥3,707	¥45,515
Net sales		—	—	—	97,297
Ratio of Sales to foreign Customers (%)		12.8	30.2	3.8	46.8

Year ended March 31, 2004		Thousands of U.S.dollars			
		North America	Asia	Other	Total
Sales to foreign customers		\$180,462	\$305,071	\$55,407	\$540,940
Net sales		—	—	—	1,047,005
Ratio of Sales to foreign Customers (%)		17.2	29.1	5.4	51.7

## 15. Other

Consolidated subsidiaries Toshiba Machine Company., America (“TMA”) has been involved in a civil lawsuit for which an adverse decision was reached at the trial court level during 2003.

TMA has appealed the decision based upon the advice of legal counsel. The loss is estimated to range between \$2.2million and \$9.3 million, including interest. The lower end of the range has been accrued as of March 31, 2003 in accordance with an opinion of legal counsel.

# Independent Auditors' Report

The Board of Directors  
Toshiba Machine Co., Ltd.

We have audited the accompanying consolidated balance sheets of Toshiba Machine Co., Ltd. and consolidated subsidiaries as of March 31, 2004 and 2003, and the related consolidated statements of income, shareholders' equity, and cash flows for the years then ended, all expressed in yen. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Toshiba Machine Co., Ltd. and consolidated subsidiaries at March 31, 2004 and 2003, and the consolidated results of their operations and their cash flows for the years then ended in conformity with accounting principles generally accepted in Japan.

The U. S. dollar amounts in the accompanying consolidated financial statements with respect to the year ended March 31, 2004 are presented solely for convenience. Our audit also included the translation of yen amounts into U. S. dollar amounts and, in our opinion, such translation has been made on the basis described in Note 3.

June 29, 2004

*Shin Nihon & Co.*

## Directors & Auditors

### **Directors**

#### **President**

Reiji Nakajima

#### **Managing Directors**

Kazuo Hanzawa

Katsuhiko Goto

#### **Directors**

Kosei Takeyama

Yoshi Atobe

Michinori Tanaka

Mitsuji Yokoyama

Hideo Tanaka

### **Auditors**

Motoyasu Morita

Kazutaka Yamashita

Fumio Kamahora

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