

# **Consolidated Financial Results for the Three Months Ended June 30, 2022**

**August 4, 2022**

**SHIBAURA MACHINE CO., LTD.**

# **Consolidated Financial Results Overview for the Three Months Ended June 30, 2022**

- 1) Main points of financial results**
- 2) Comparison with same period of the previous year**

## Increased net sales and profits year-on-year

### ■ Orders received

- Despite the effect of the lockdown in China, circumstances for receiving orders remained firm and resulted in a significant increase in orders received year-on-year mainly in North America, China and India.
- Remarkable increase was seen in orders received for “LiB separator film production lines for EV” which showed strong demand.
- Incoming orders for medium- to large-sized electric injection molding machines increased in North America against the background of a carbon-free movement, and so did orders for injection molding machines in India where economic activities are brisk.

### ■ Net Sales

- Despite the effect of the lockdown in China, net sales increased in all segments, mainly in metal & plastics industrial machine segment in North America and India.

### ■ Operating profit, Ordinary profit, Quarterly profit

- Despite the effect of price hikes of components, operating profit stayed flat while ordinary profit and quarterly net profit increased year-on-year due to factors including drop in the yen which generated profits.

# Summary of Business Results (Comparison with same period of the previous year)

Shibaura Machine

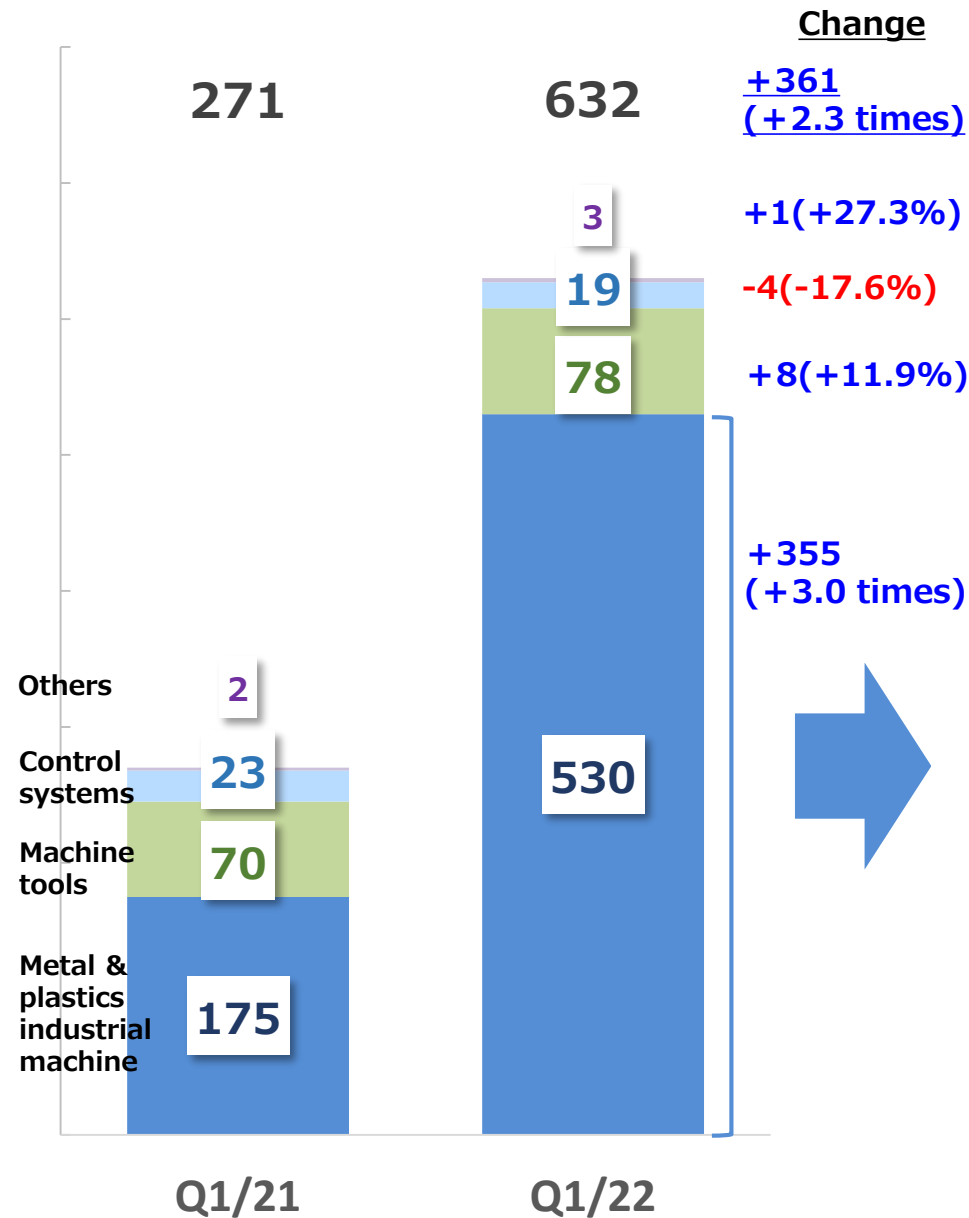
(Unit: 100 million yen)

	Q1 FY2022 (A)	Q1 FY2021 (B)	Change (A-B)
Net Sales	<b>264</b>	<b>255</b>	<b>+9</b>
Operating Profit	<b>4</b>	<b>4</b>	<b>- 0</b>
Profit ratio	<b>1.6%</b>	<b>1.7%</b>	<b>- 0.1pt</b>
Ordinary Profit	<b>8</b>	<b>3</b>	<b>+5</b>
Profit ratio	<b>3.3%</b>	<b>1.5%</b>	<b>+1.8pt</b>
Quarterly Net Profit attributable to owners of the parent	<b>0</b>	<b>-1</b>	<b>+1</b>
Profit ratio	<b>0.1%</b>	<b>- 0.4%</b>	<b>+0.5pt</b>
Orders received	<b>632</b>	<b>271</b>	<b>+361</b>
Exchange rate(USD)	<b>137</b> yen	<b>111</b> yen	

# Orders Received (Segment)

Shibaura Machine

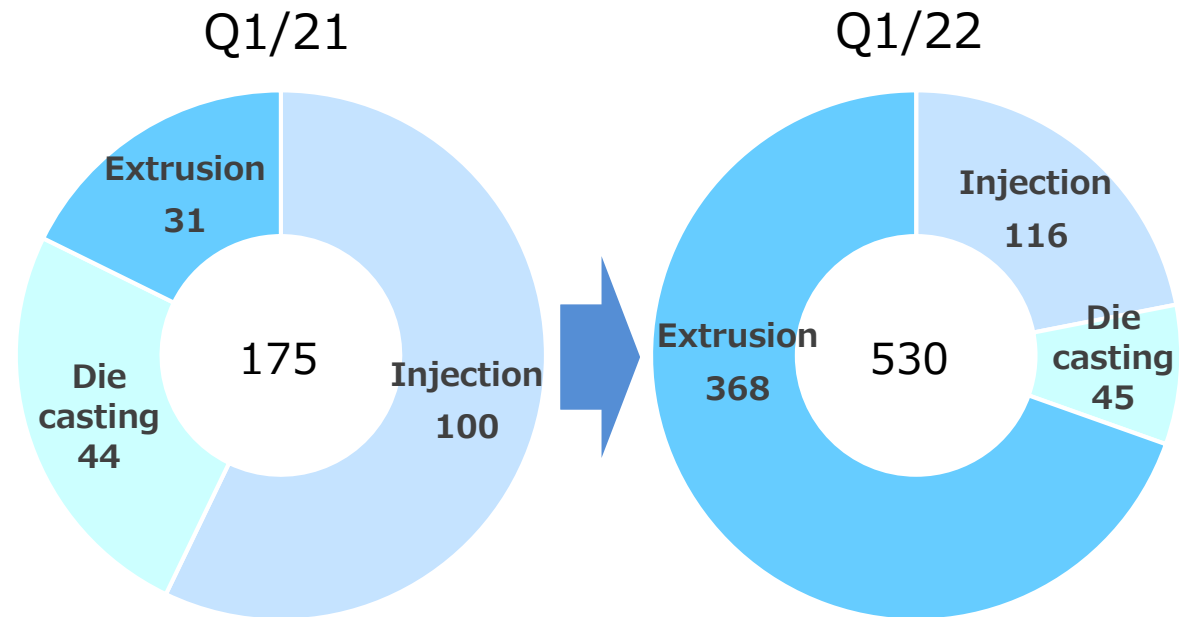
(Unit: 100 million yen)



(Unit: 100 million yen)

## Metal & plastics industrial machine structural ratio

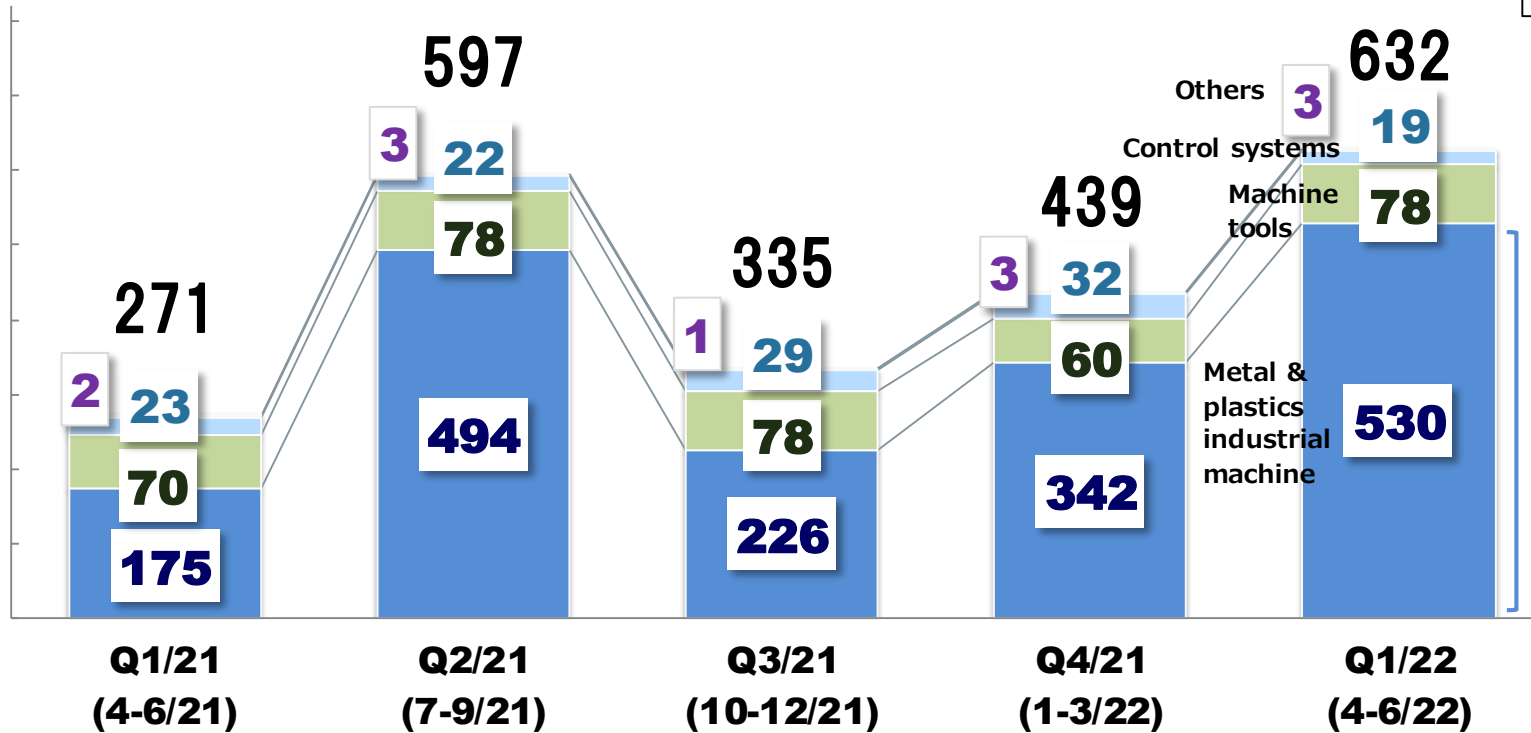
Injection: Injection molding machines  
 Die casting: Die casting machines  
 Extrusion: Extrusion machines



# Trends of Orders Received (Segment)

Shibaura Machine

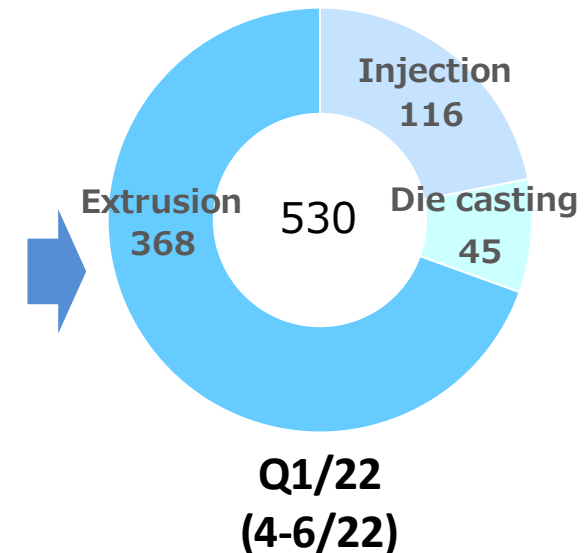
(Unit: 100 million yen)



Machine tools : Large-sized machine tools  
 Precision : High-precision machine tools  
 Control : Control systems

Metal & plastics industrial machine structural ratio

(Unit: 100 million yen)



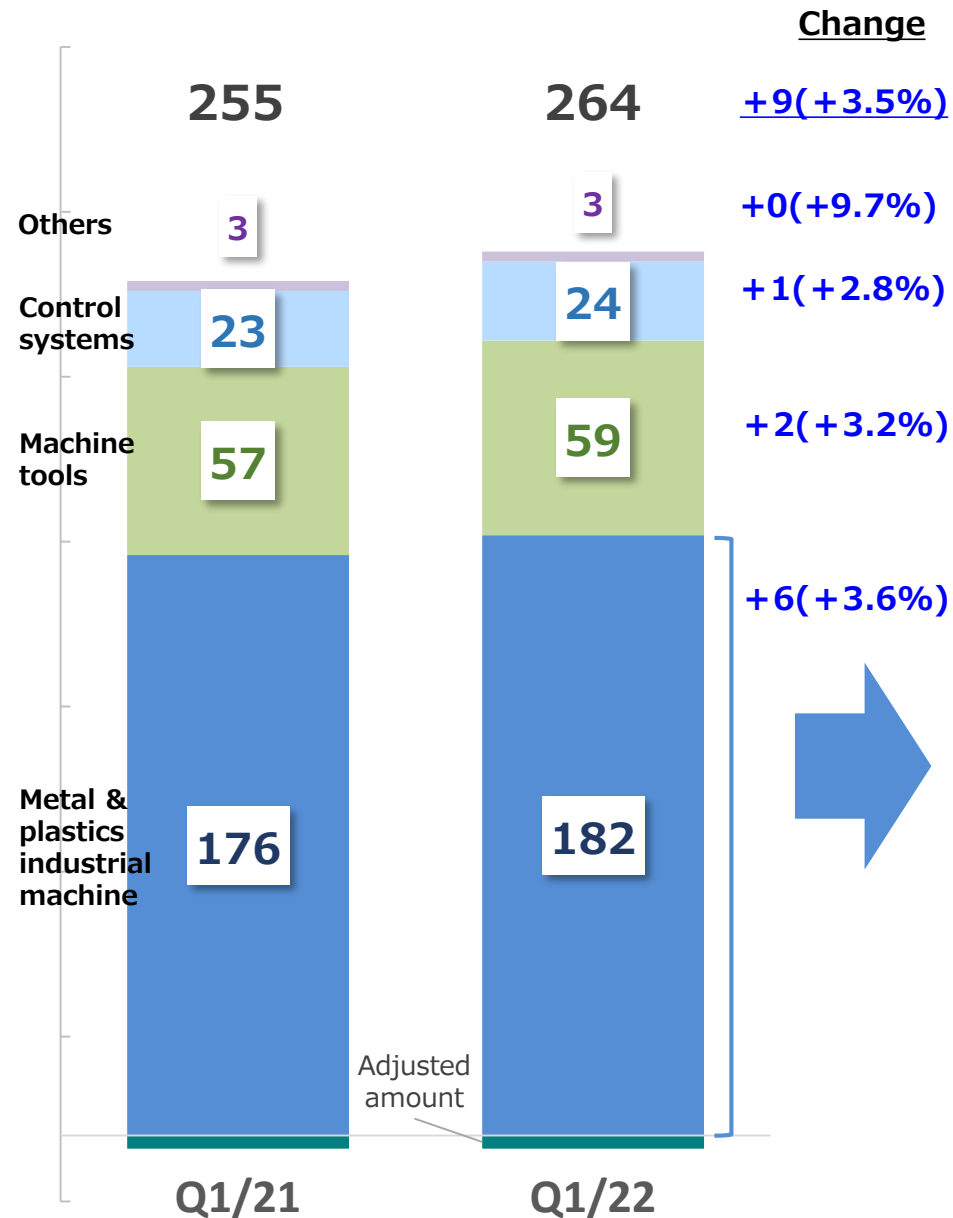
## Current status of orders received

- 【Injection】 Orders received for medium- to large-sized electric machines increased in North America against the background of a carbon-free movement, and India market was brisk.
- 【Extrusion】 Demand continues strong in China for LiB separator film production lines for EV.
- 【Machine tools】 Orders received were firm in industrial machinery in Japan, increased in energy field in North America, and were strong in wind power generation filed in China.
- 【Precision】 Orders received increased for optical metal mold in Japan and for in-vehicle lens metal mold in China and Taiwan.

# Net Sales (Segment)

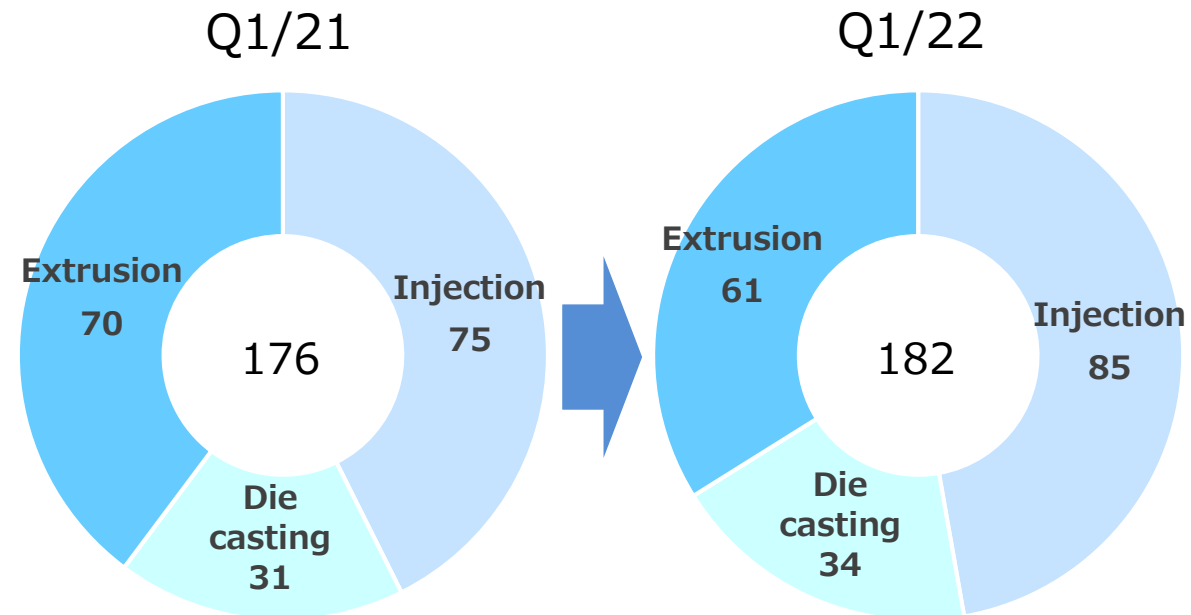
Shibaura Machine

(Unit: 100 million yen)



(Unit: 100 million yen)

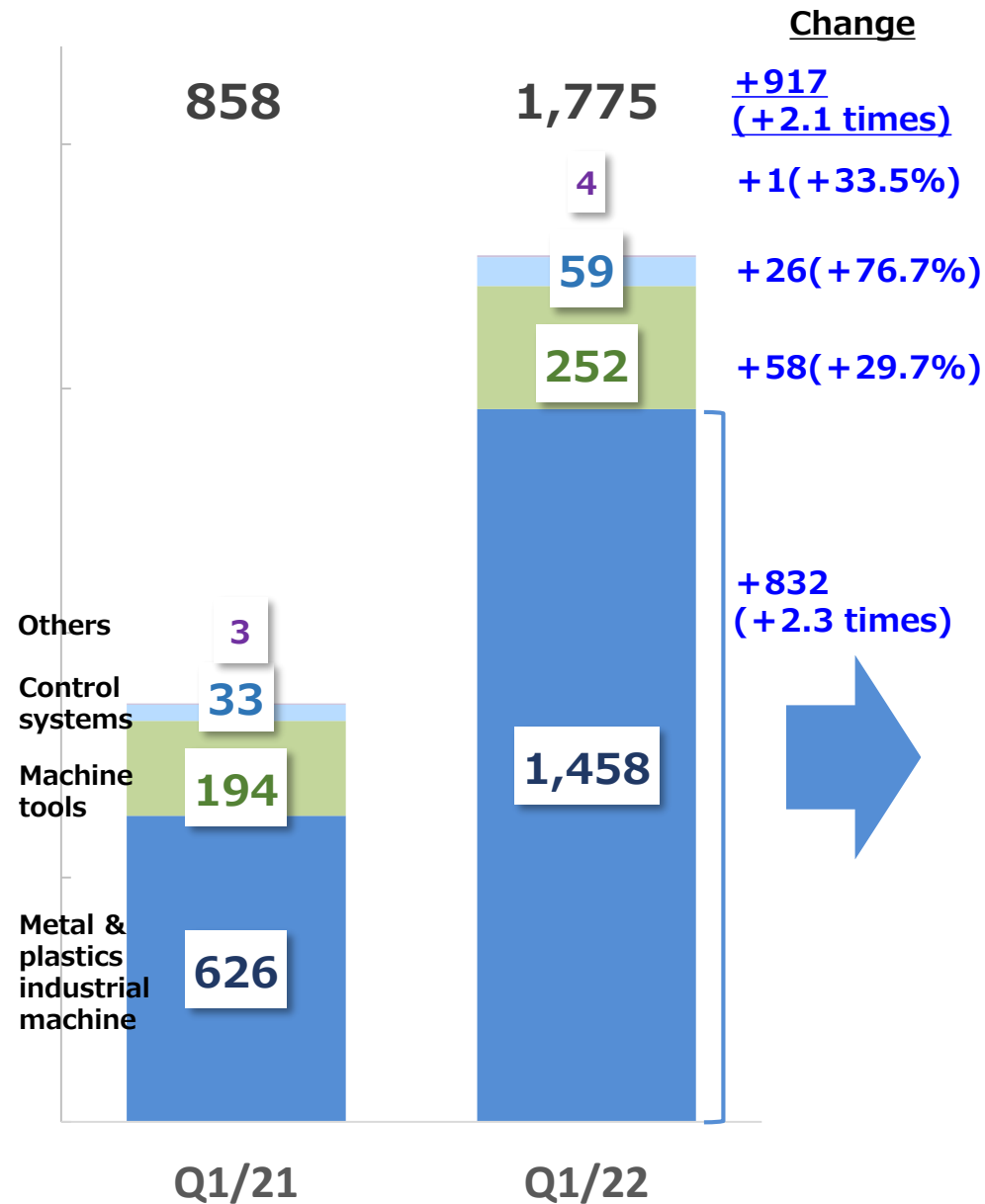
## Metal & plastics industrial machine structural ratio



# Order Backlog (Segment)

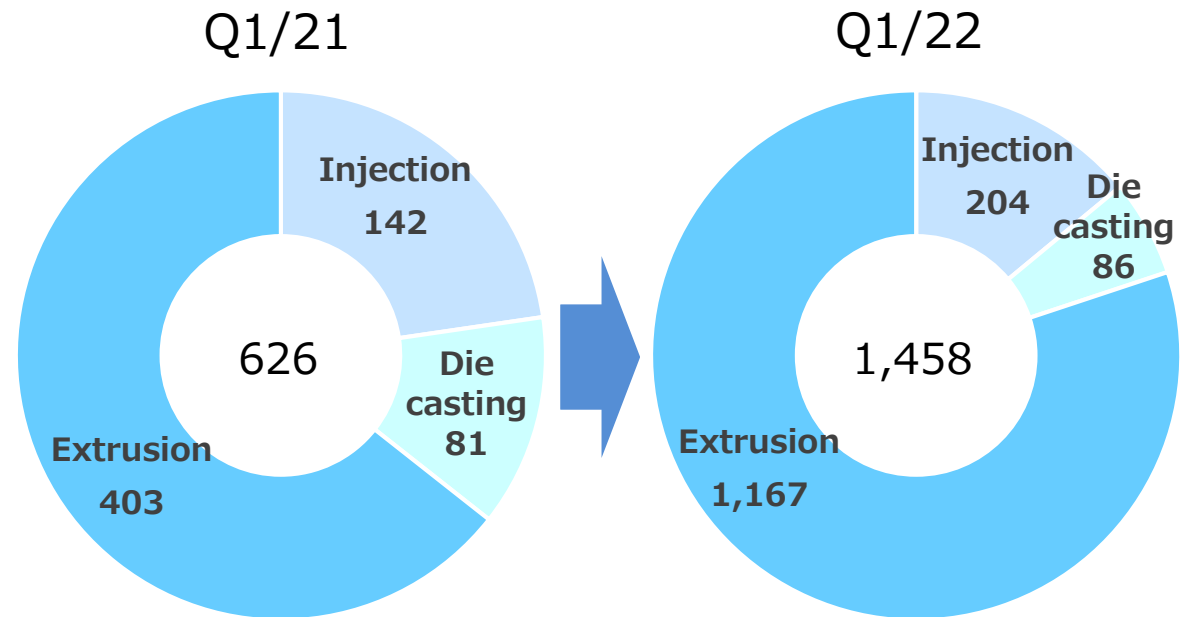
Shibaura Machine

(Unit: 100 million yen)



(Unit: 100 million yen)

## Metal & plastics industrial machine structural ratio

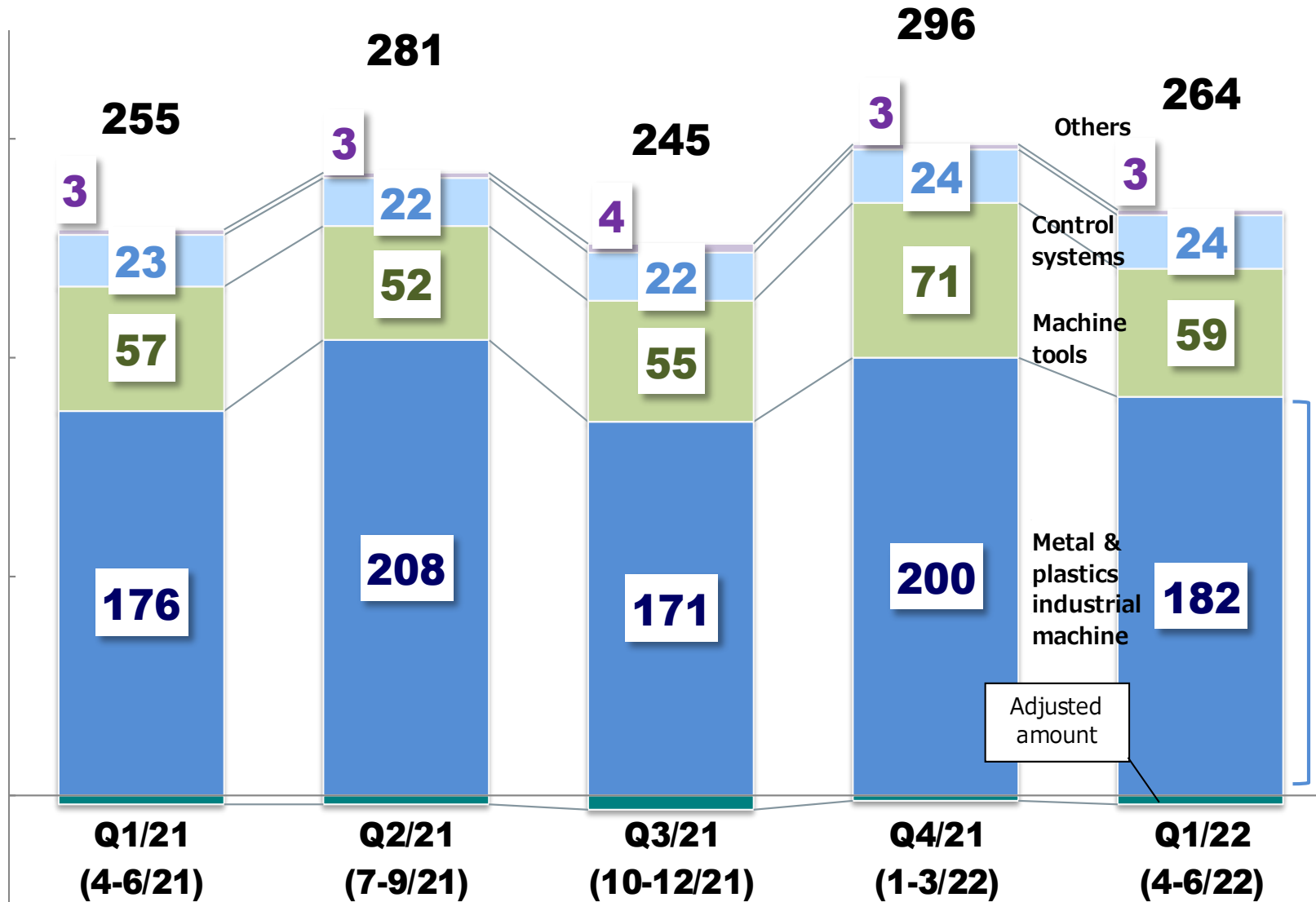




# Trends of Net Sales (Segment)

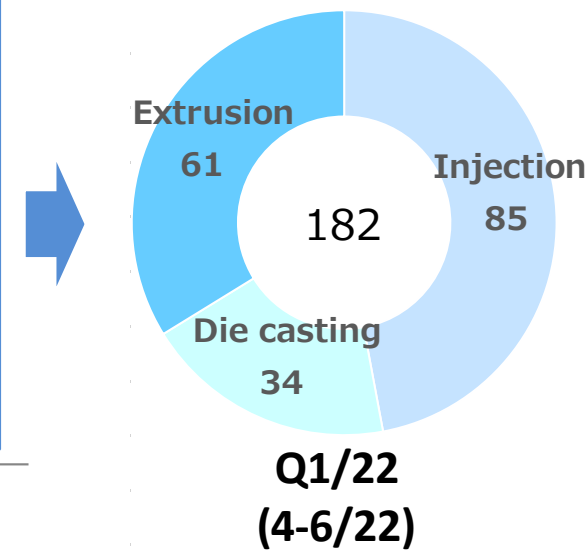
Shibaura Machine

(Unit: 100 million yen)



Metal & plastics industrial machine structural ratio

(Unit: 100 million yen)



# Operating Profit (Segment), Ordinary Profit, Quarterly Net Profit

Shibaura Machine

(Unit: 100 million yen)

(Unit: 100 million yen)

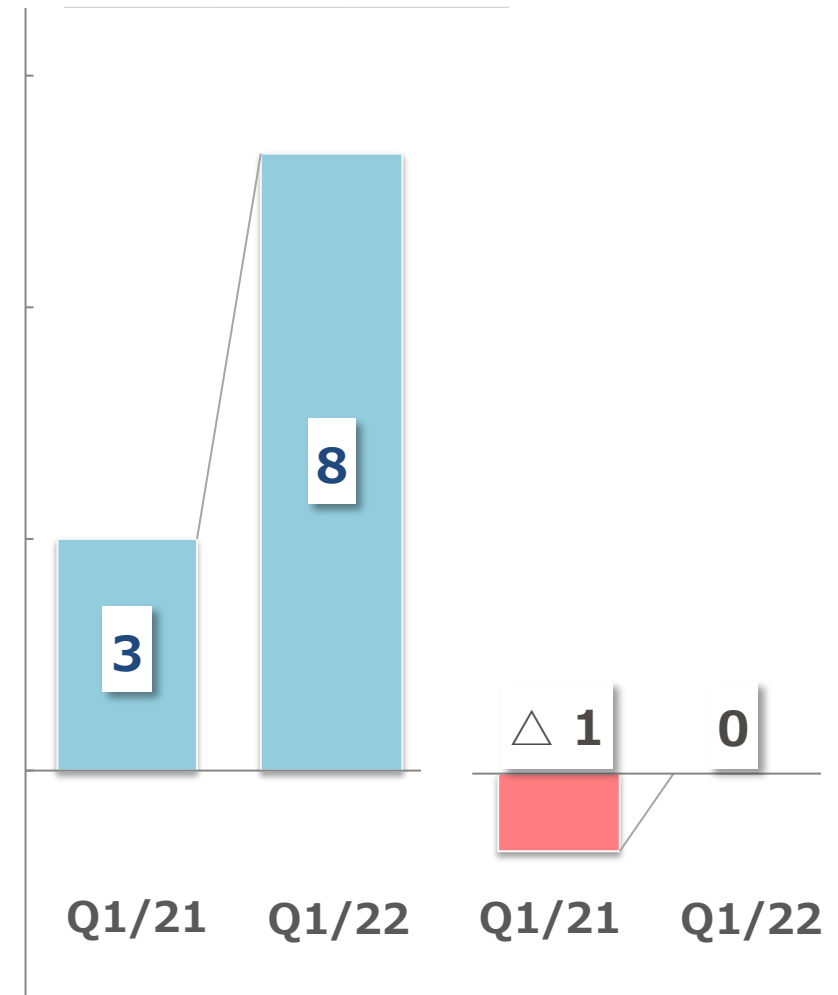
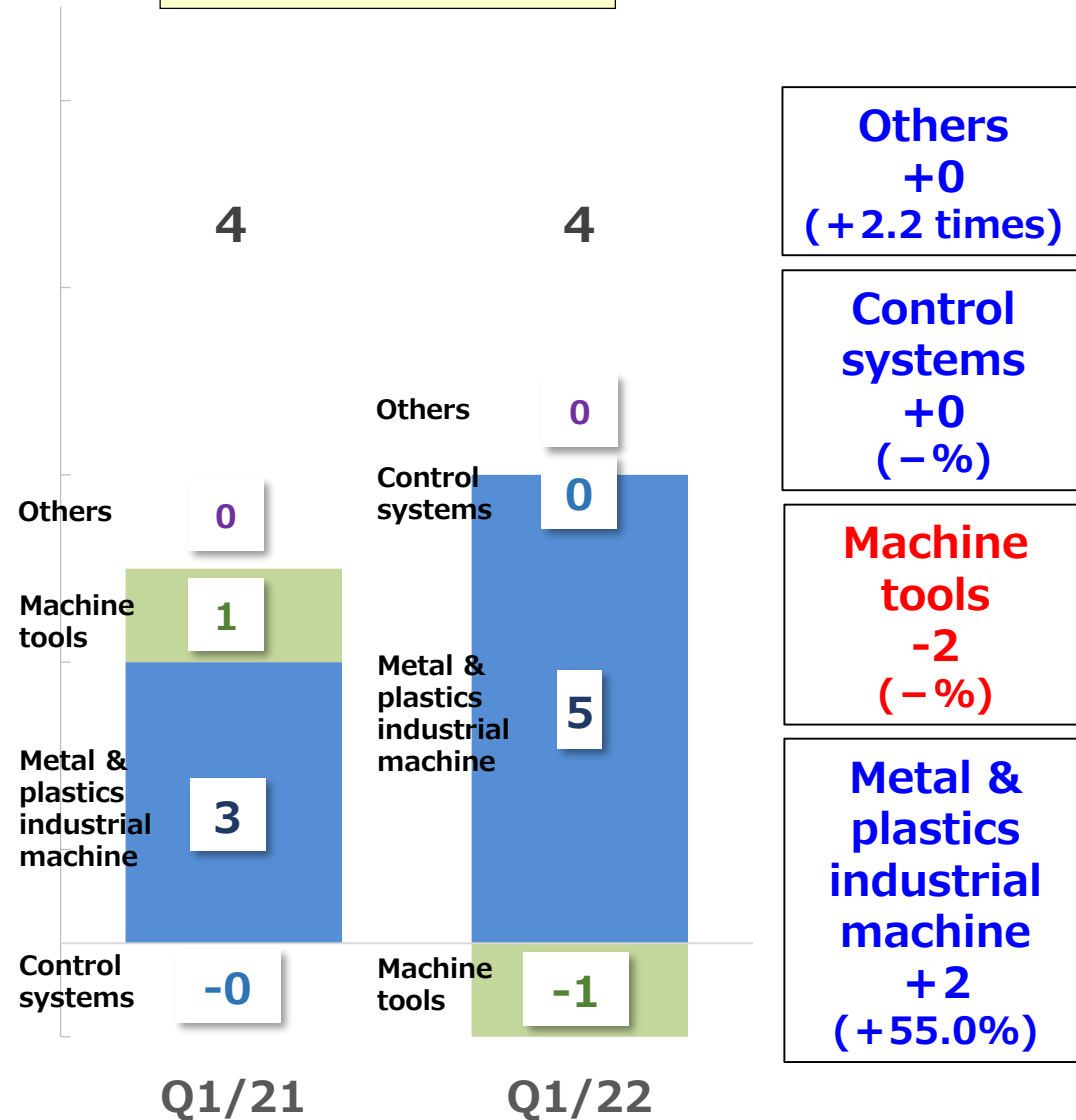
**-0(-0.2%)**

**Ordinary profit**

**Quarterly net profit**

**+5(+2.2 times)**

**+1( - %)**



# Metal & plastics industrial Machine Segment Results

Shibaura Machine

(Unit: 100 million yen)

(Injection molding machines, die casting machines, extrusion machines, etc.)

	Q1/22	Q1/21	Change amount	Change rate
Net Sales	<b>182</b>	<b>176</b>	<b>+6</b>	<b>+3.6%</b>
Operating Profit	<b>5</b>	<b>3</b>	<b>+2</b>	<b>+55.0%</b>
Profit ratio	<b>2.8%</b>	<b>1.9%</b>	—	<b>+0.9pt</b>

## Q1/22 Results factor analysis



### Positive factor

- 【Injection】 Medium- to large-sized electric machines sales increased in North America against the background of a carbon-free movement, and demand in India increased.
- 【Extrusion】 Demand was strong in China for LiB separator film production lines for EV.



### Negative factor

- Difficulty in procurement and increasing cost of semiconductors and other components, and delay and increasing cost of distribution.
- The effect of the lockdown in China

# Machine Tools Segment Results

Shibaura Machine

(Unit: 100 million yen)

(Machine tools, high-precision machine tools, etc.)

	Q1/22	Q1/21	Change amount	Change rate
Net Sales	59	57	+2	+3.2%
Operating Profit	-1	1	-2	—
Profit ratio	-2.9%	2.8%	—	-5.7pt

## Q1/22 Results factor analysis



### Positive factor

- 【Machine tools】 Increasing demand in industrial machinery in Japan and in energy-related field in North America.



### Negative factor

- 【Precision】 Decreased sales in lens metal mold for smartphones in China and Taiwan.
- Components procurement cost increase and delay in installations and acceptance inspections due to the effect of COVID-19.

# Control Systems Segment Results

Shibaura Machine

(Unit: 100 million yen)

(Industrial robots, electronic control systems, etc.)

	Q1/22	Q1/21	Change amount	Change rate
Net Sales	24	23	+1	+2.8%
Operating Profit	0	-0	+0	—
Profit ratio	2.2%	-3.5%	—	+5.7pt

## Q1/22 Results factor analysis



### Positive factor

- Increasing sales of electronic control devices in Japan.



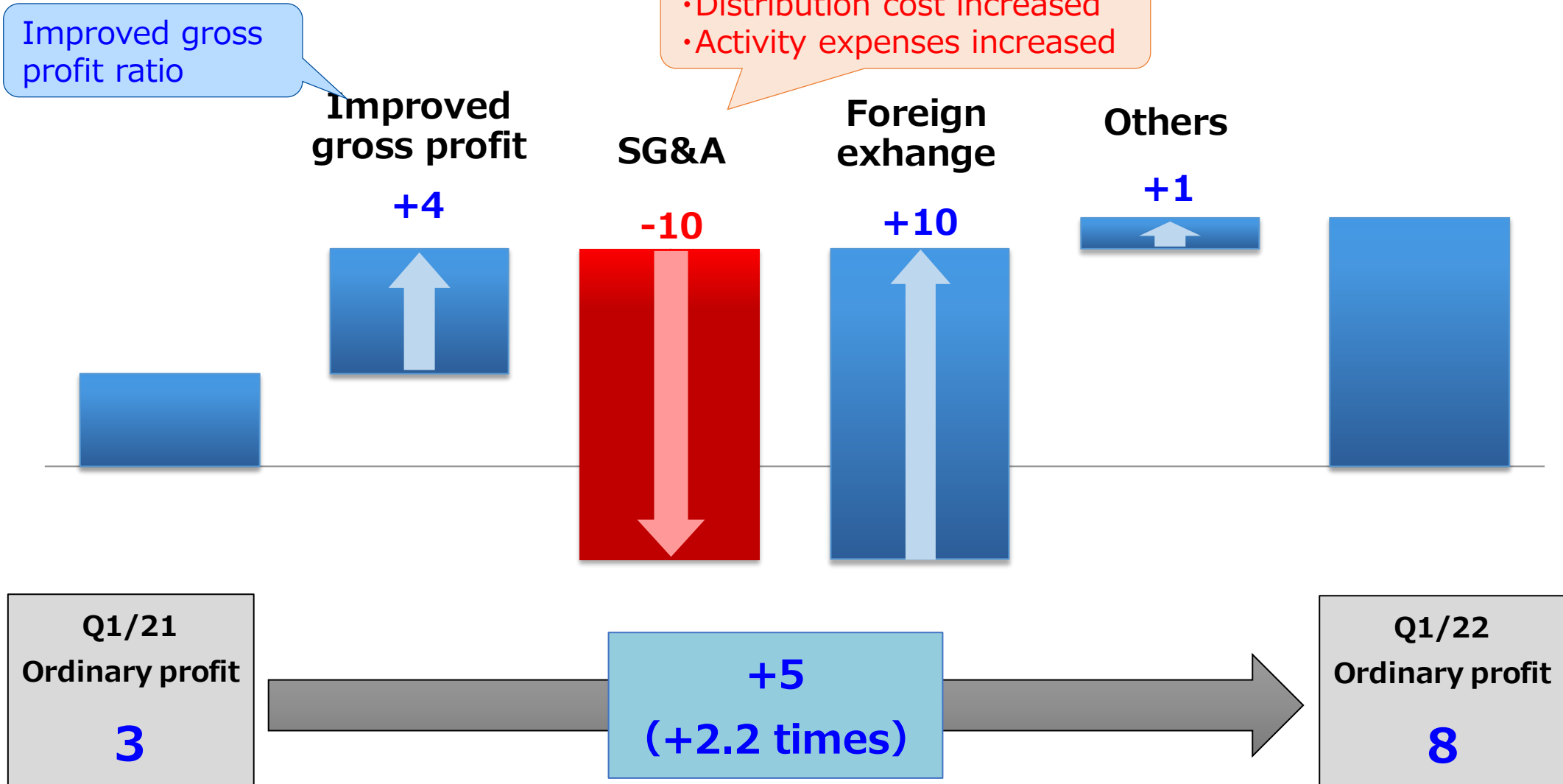
### Negative factor

- Difficulty in procurement and increasing cost of semiconductors and other components
- The effect of the lockdown in China.

# Ordinary Profit Analysis

(Unit: 100 million yen)

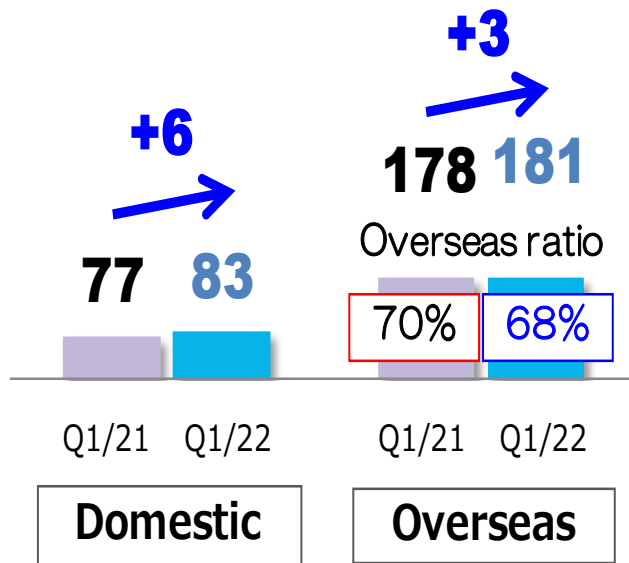
\*SG&A: selling, general and administrative expenses



# Domestic and Overseas Sales

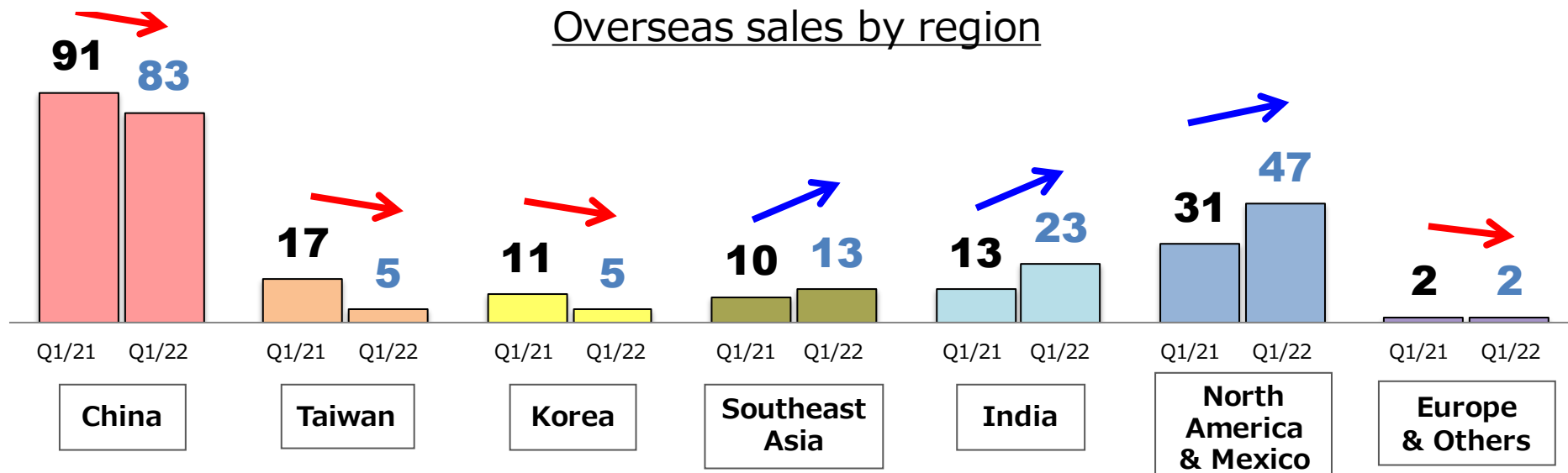
Shibaura Machine

(Unit: 100 million yen)



- Domestic : ➔ [Die casting] [Machine tools] [Control] Increased
- China : ➔ [Extrusion] Decreased
- Southeast Asia : ➔ [Injection] [Die casting] Increased
- India : ➔ [Injection] Increased
- North America & Mexico : ➔ [Injection] [Machine tools] Increased

## Overseas sales by region



# Sales and Ratio in Overseas Market (Segment)

Shibaura Machine

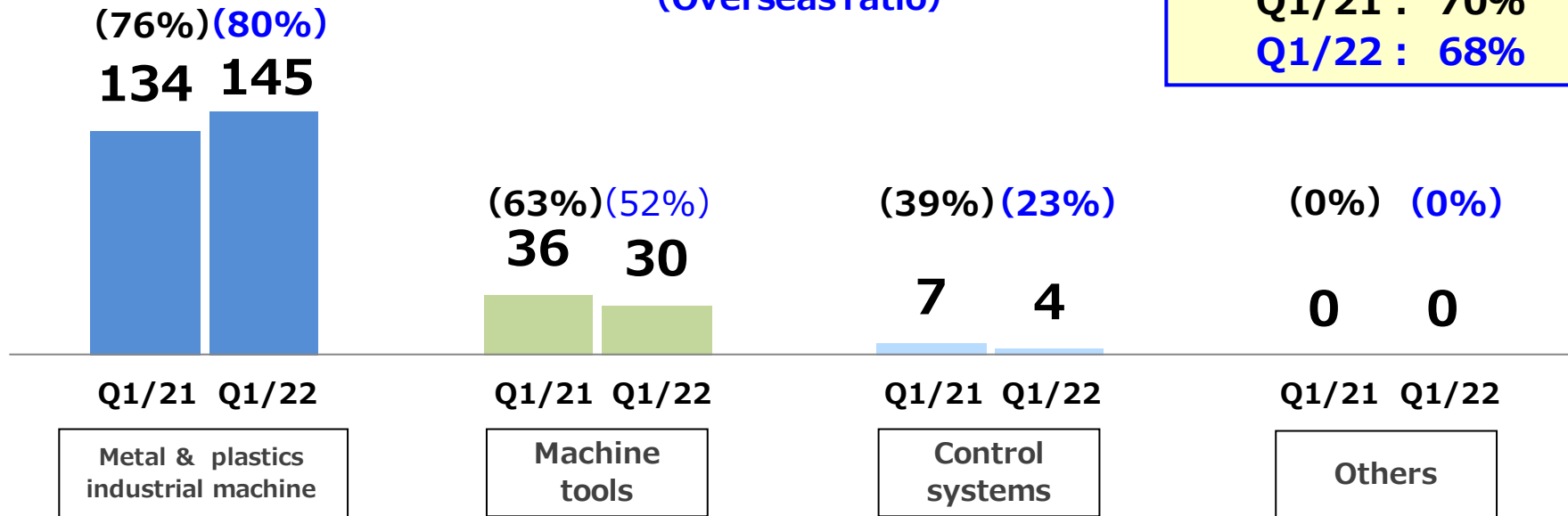
(Unit: 100 million yen)

## Overseas sales by segment (Overseas ratio)

### Overseas sales ratio

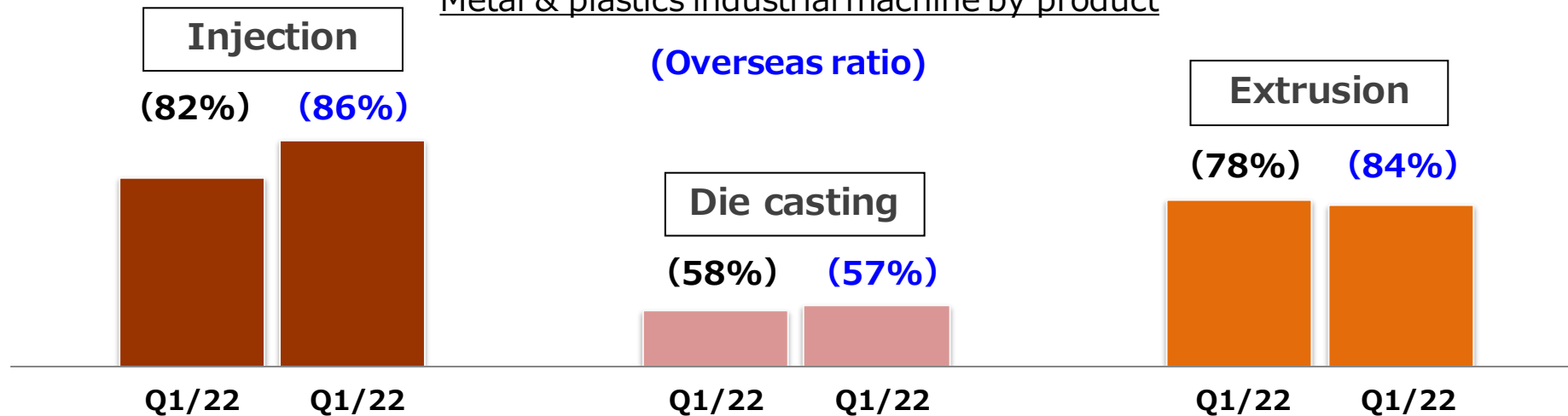
Q1/21 : 70%

Q1/22 : 68%



## Metal & plastics industrial machine by product

※The bar graph shows amounts

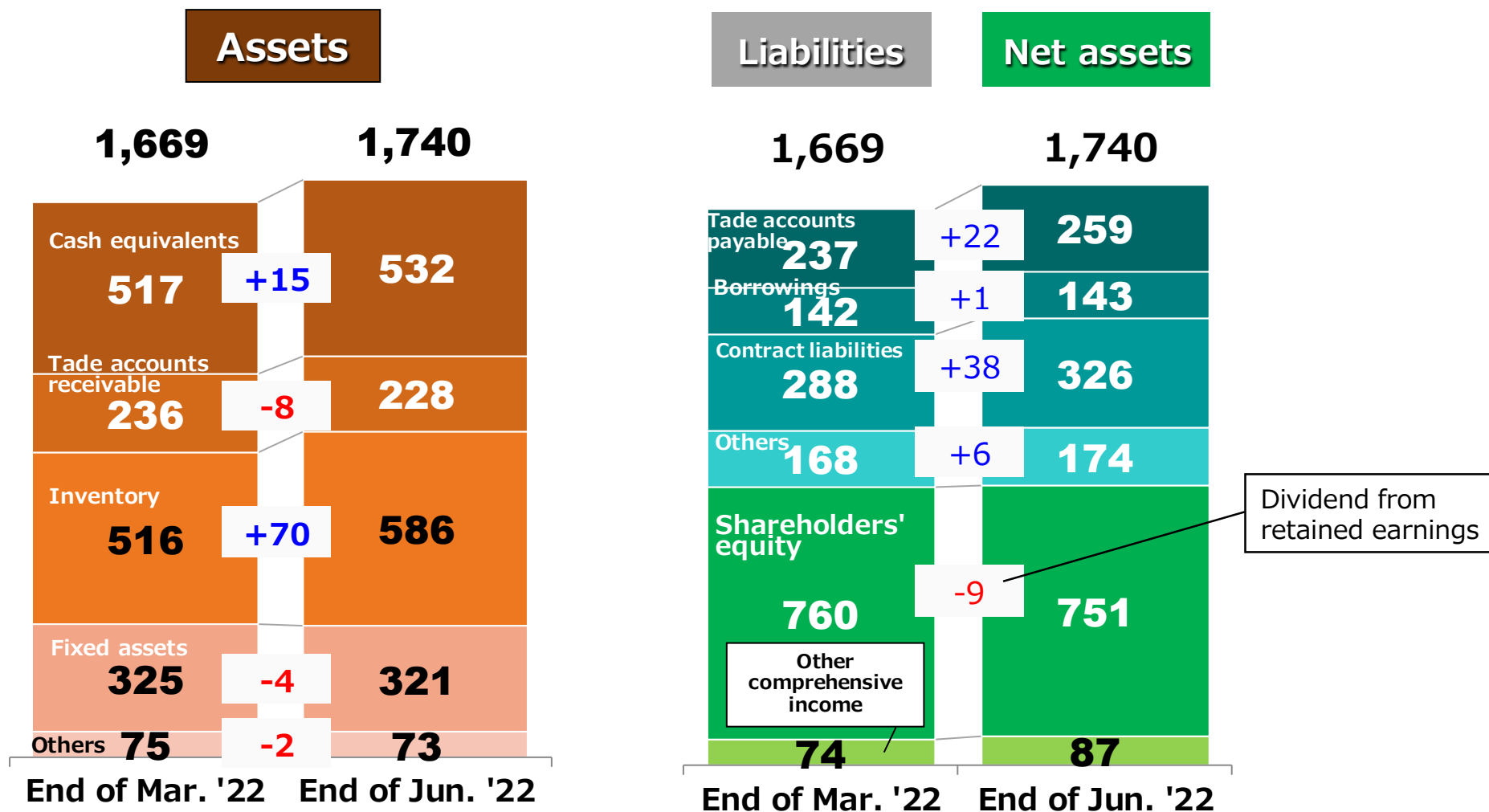




# Balance Sheet

Shibaura Machine

(Unit: 100 million yen)



	End of Mar. '22	End of Jun. '22
Equity ratio	50.0%	48.2%
D/E ratio	17.0%	17.1%

# **Forecast of Consolidated Financial Results for the Six Months Ended September 30, 2022**

- 1) Comparison with same period of the  
previous year**

# Q2(Cumulative) FY2022 Summary of Business Results forecast

Shibaura Machine

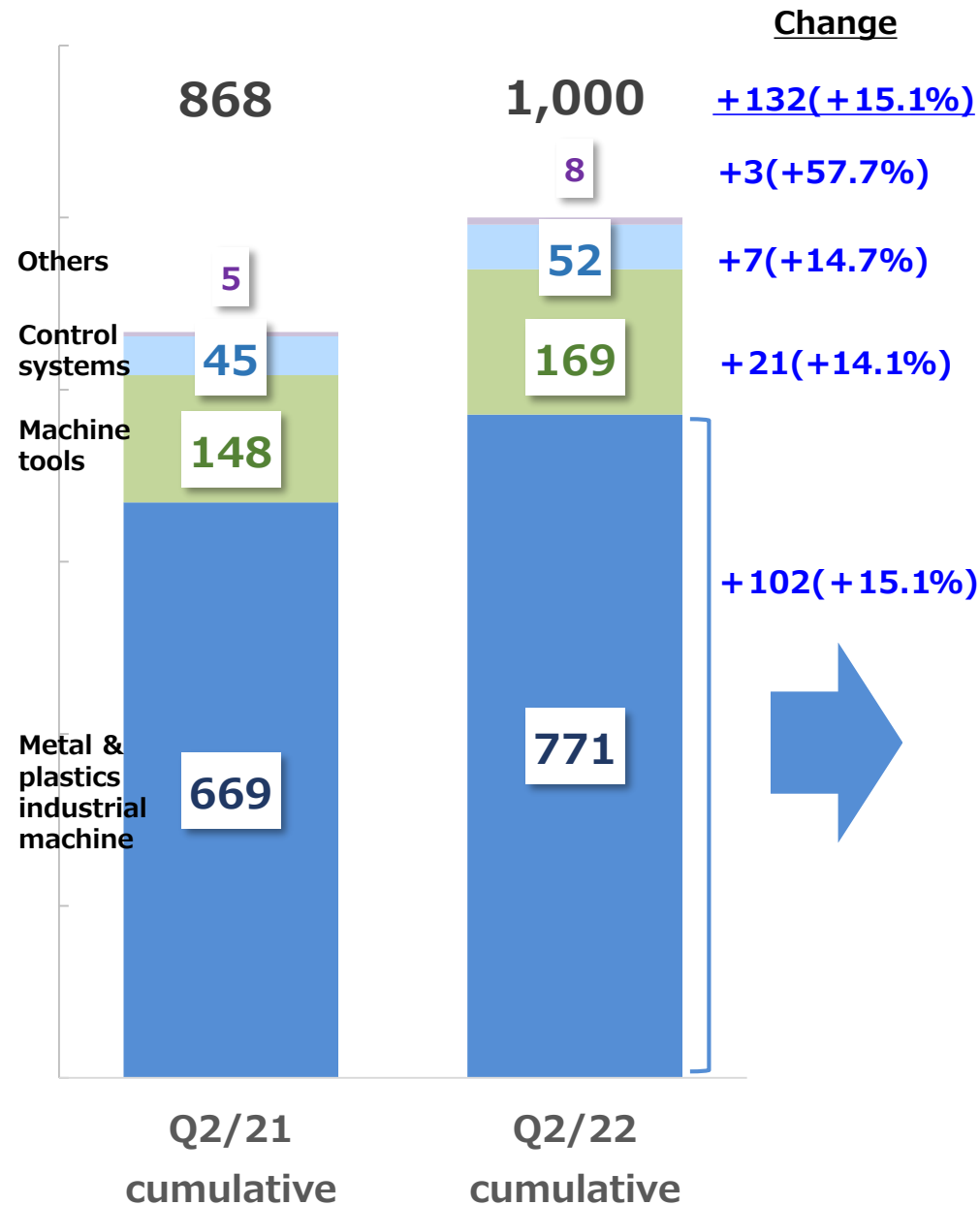
(Unit: 100 million yen)

	Q2(Cumulative) FY2022 forecast (A)	Q2(Cumulative) FY2021 results (B)	Change (A-B)
Net Sales	<b>580</b>	<b>536</b>	<b>+44</b>
Operating Profit	<b>8</b>	<b>23</b>	<b>- 15</b>
Profit ratio	<b>1.4%</b>	<b>4.4%</b>	<b>- 3.0pt</b>
Ordinary Profit	<b>15</b>	<b>23</b>	<b>- 8</b>
Profit ratio	<b>2.6%</b>	<b>4.4%</b>	<b>- 1.8pt</b>
Quarterly Net Profit attributable to owners of the parent	<b>8</b>	<b>17</b>	<b>- 9</b>
Profit ratio	<b>1.4%</b>	<b>3.3%</b>	<b>- 1.9pt</b>
Orders received	<b>1,000</b>	<b>868</b>	<b>+132</b>
Exchange rate(USD)	<b>130</b> yen	<b>112</b> yen	

# Orders Received (Segment)

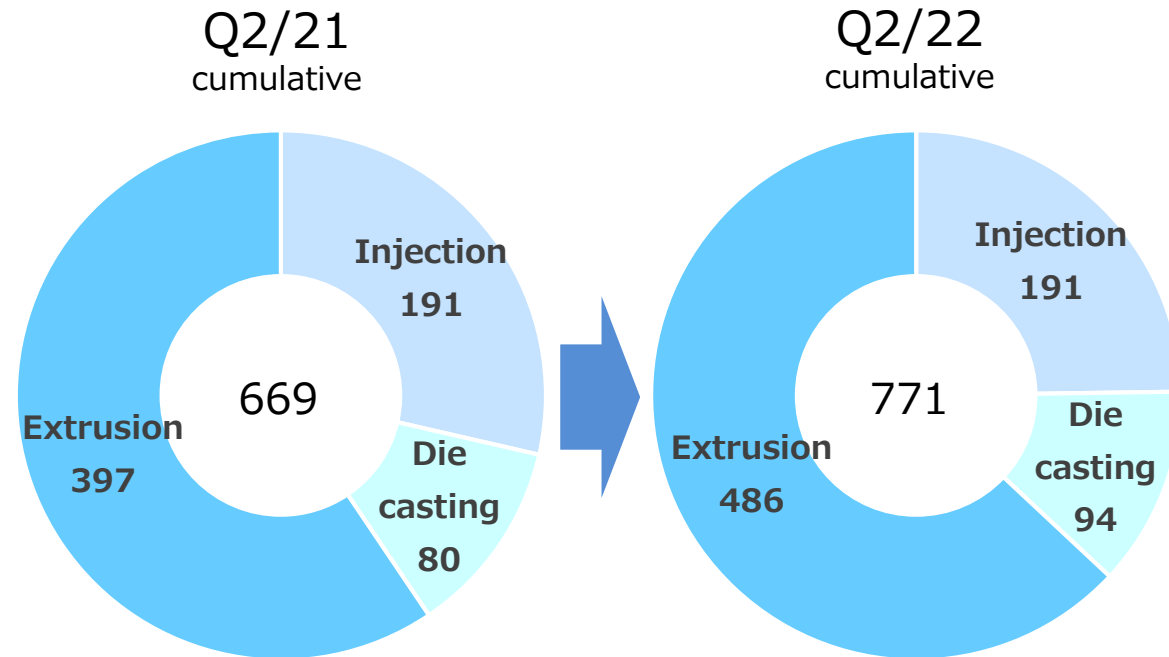
Shibaura Machine

(Unit: 100 million yen)



(Unit: 100 million yen)

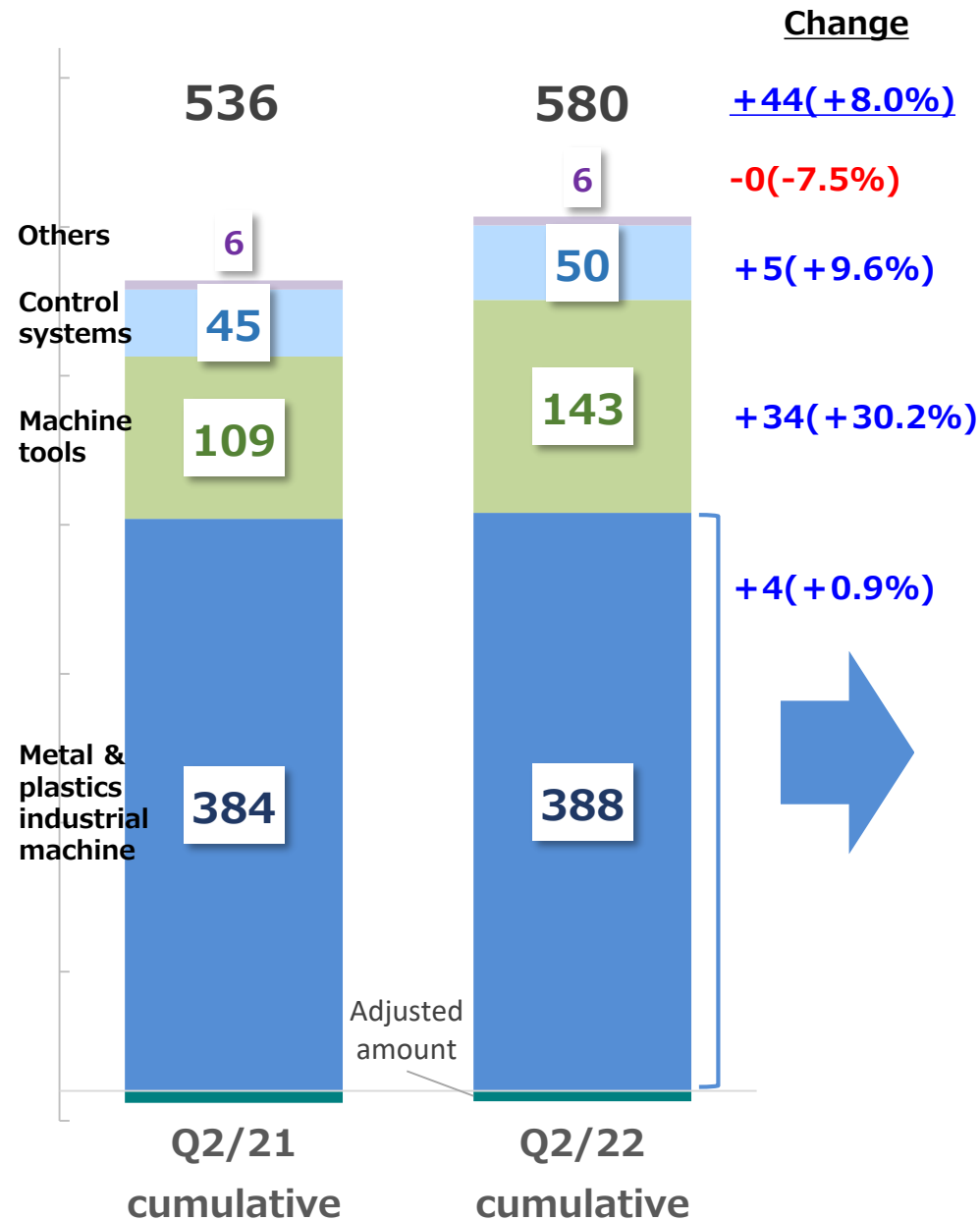
## Metal & plastics industrial machine structural ratio



# Net Sales (Segment)

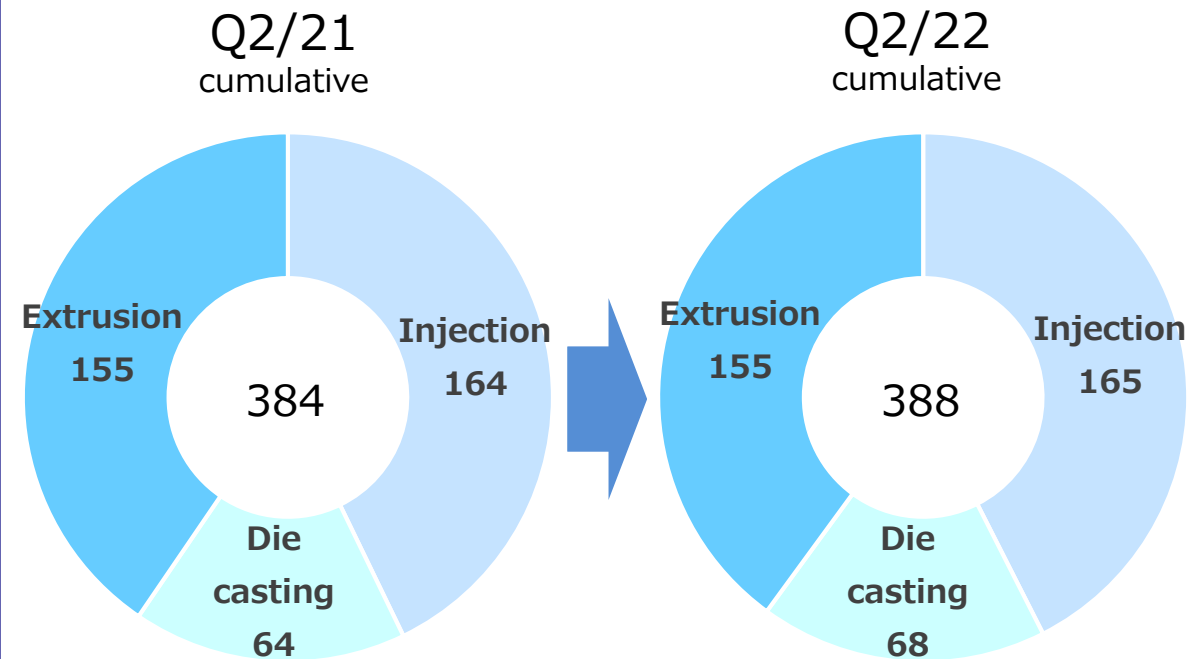
Shibaura Machine

(Unit: 100 million yen)



(Unit: 100 million yen)

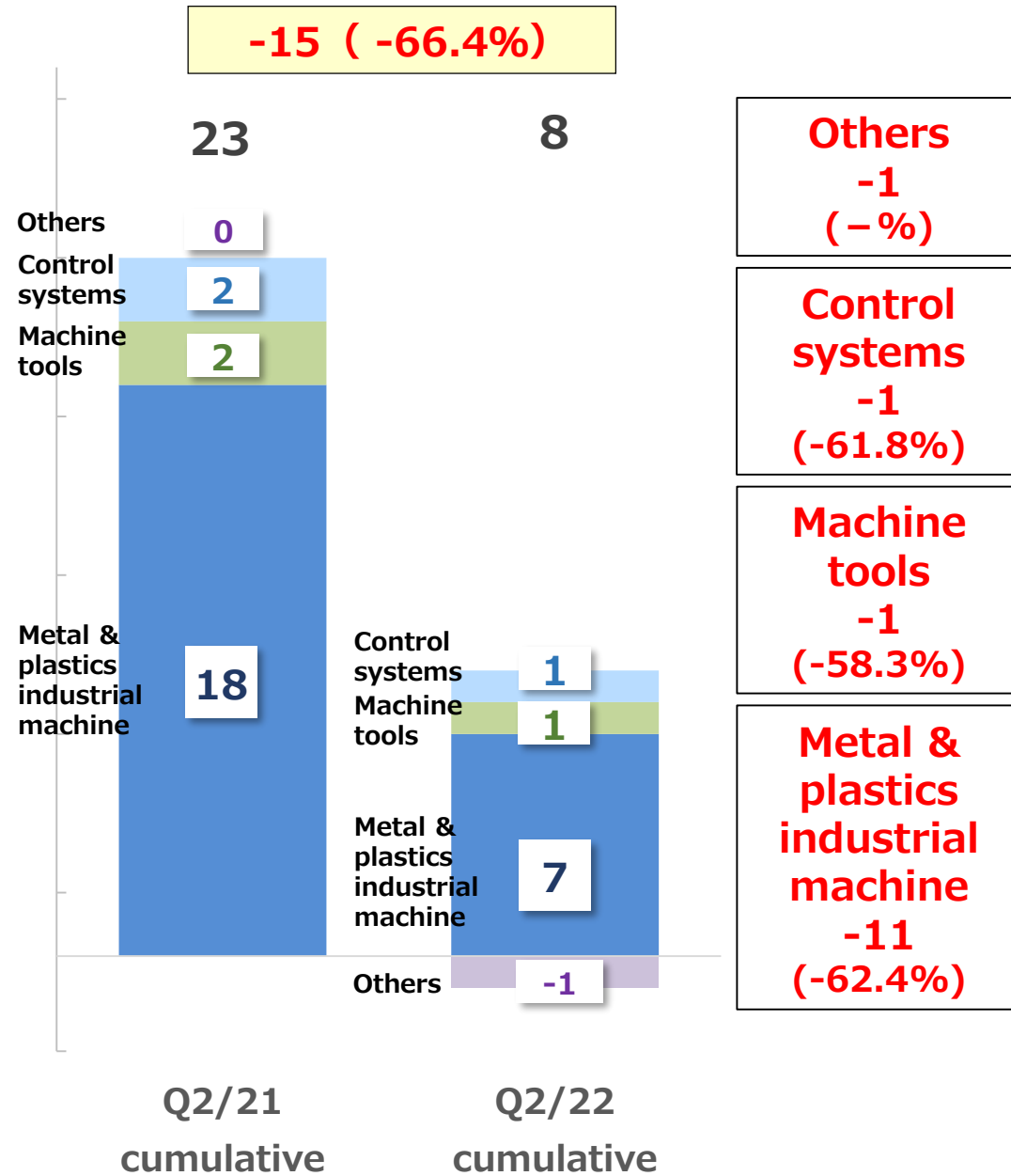
## Metal & plastics industrial machine structural ratio



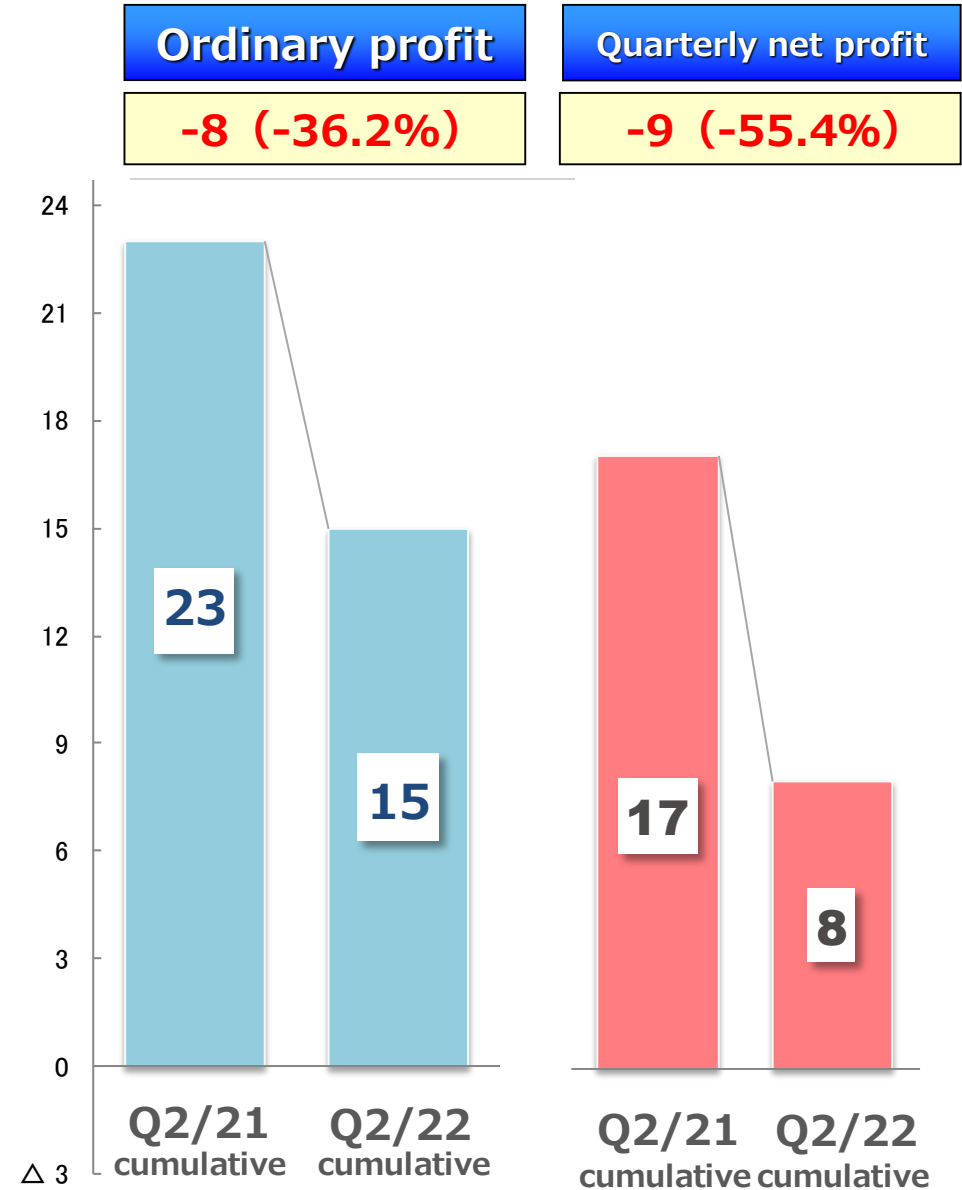
# Operating Profit (Segment), Ordinary Profit, Quarterly Net Profit

Shibaura Machine

(Unit: 100 million yen)



(Unit: 100 million yen)



# Forecast of Consolidated Financial Results for the Year Ended March 31, 2023

- 1) Business results forecast
- 2) R&D expenses, capital expenditure and depreciation expenses
- 3) Dividend forecast

# FY2022 Summary of Business Results forecast

Shibaura Machine

(Unit: 100 million yen)

Net sales and profits remain the same without change from the last announced financial results.

Orders received forecast figure for FY2022 was revised upward.

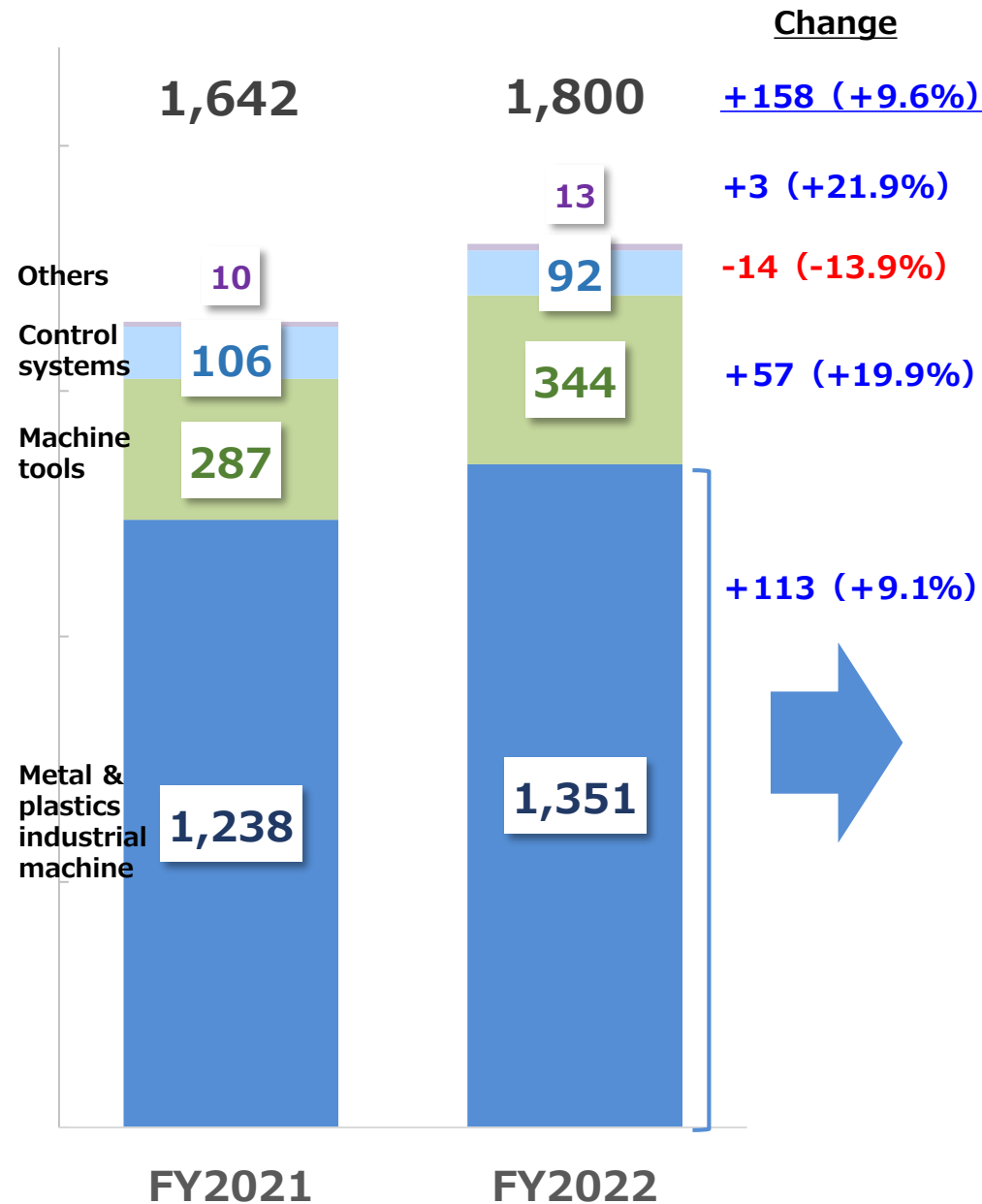
	FY2022 forecast (A)	FY2021 results (B)	Change (A-B)
Net Sales	<b>1,200</b>	<b>1,077</b>	<b>+123</b>
Operating Profit	<b>60</b>	<b>42</b>	<b>+18</b>
Profit ratio	<b>5.0%</b>	<b>3.9%</b>	<b>+1.1pt</b>
Ordinary Profit	<b>54</b>	<b>45</b>	<b>+9</b>
Profit ratio	<b>4.5%</b>	<b>4.2%</b>	<b>+0.3pt</b>
Net Profit attributable to owners of the parent	<b>42</b>	<b>37</b>	<b>+5</b>
Profit ratio	<b>3.5%</b>	<b>3.5%</b>	<b>+0.0pt</b>
Orders received	<b>1,800</b>	<b>1,642</b>	<b>+158</b>
Exchange rate(USD)	<b>130</b> yen	<b>122</b> yen	



# Orders Received (Segment)

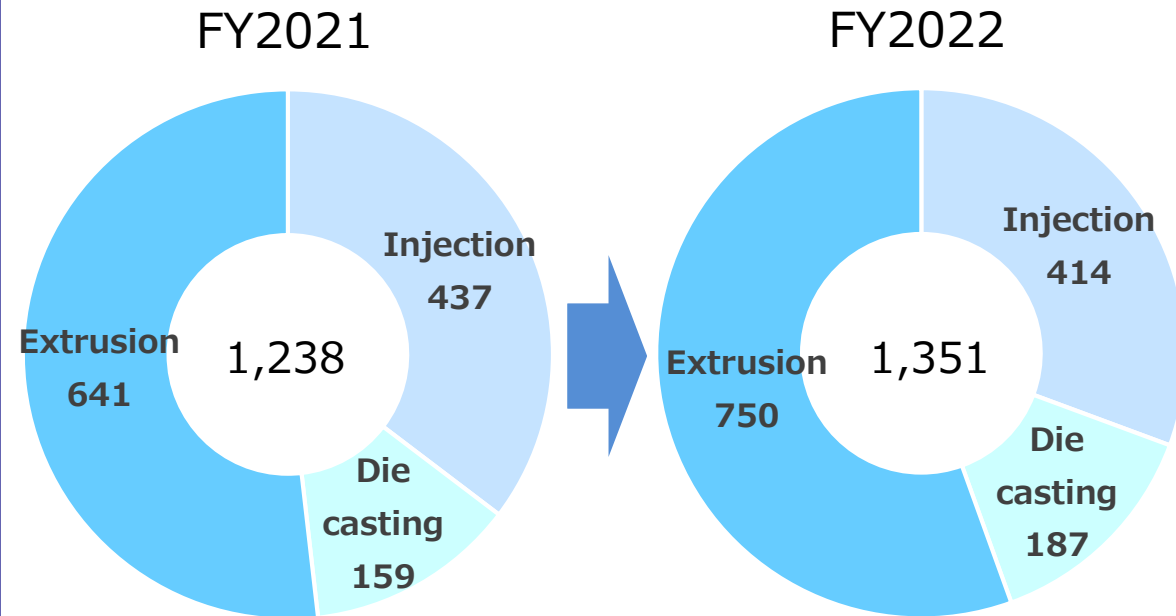
Shibaura Machine

(Unit: 100 million yen)



(Unit: 100 million yen)

## Metal & plastics industrial machine structural ratio

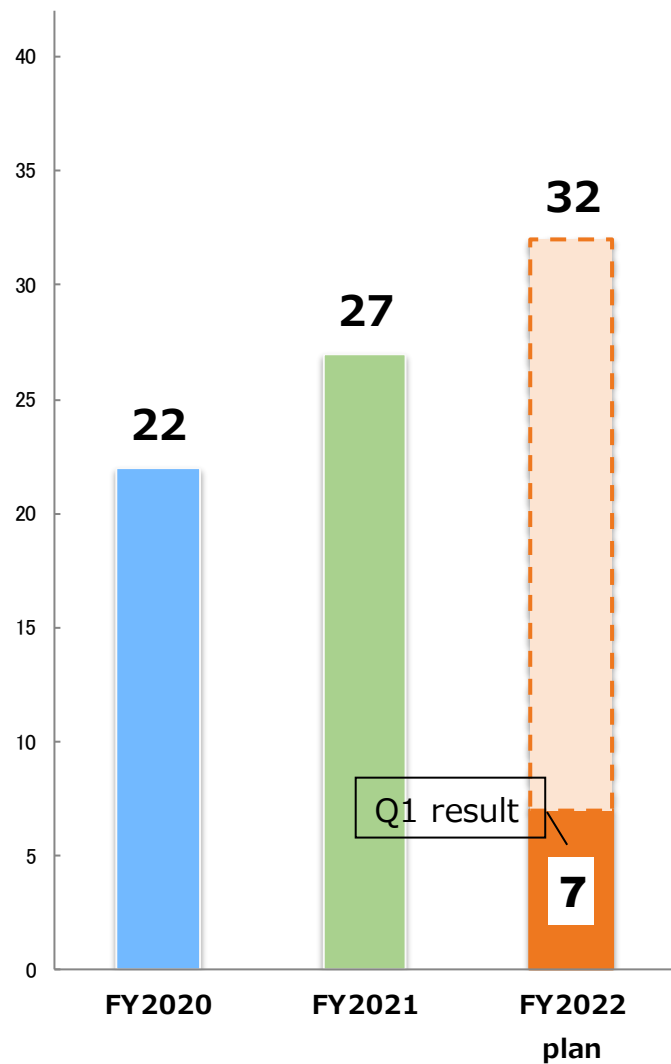


# R&D expenses, Capital expenditure and Depreciation expenses

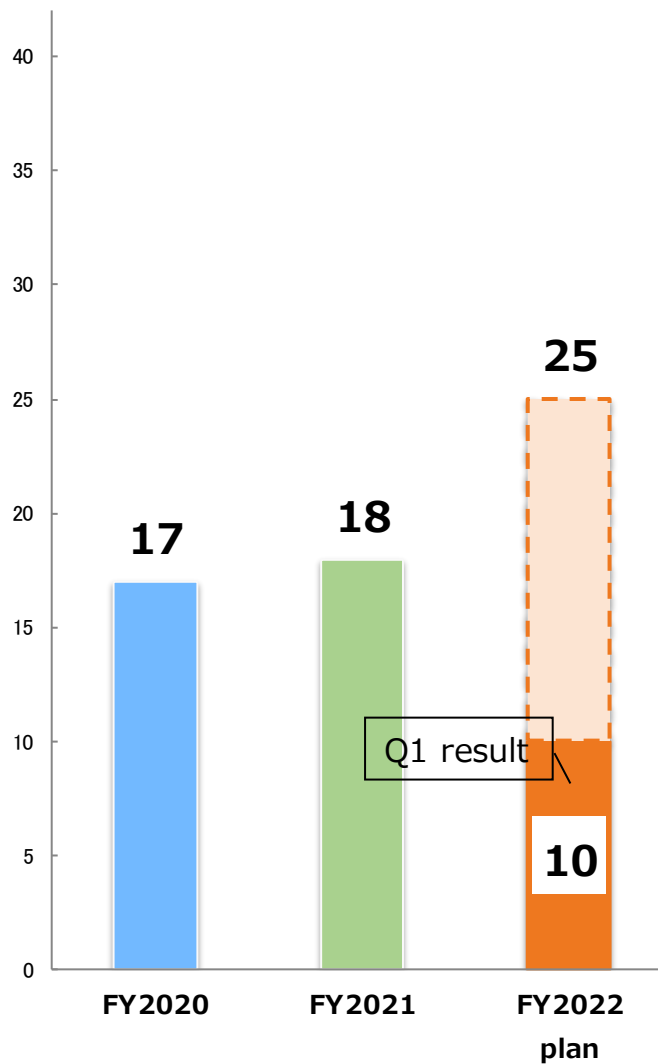
Shibaura Machine

(Unit: 100 million yen)

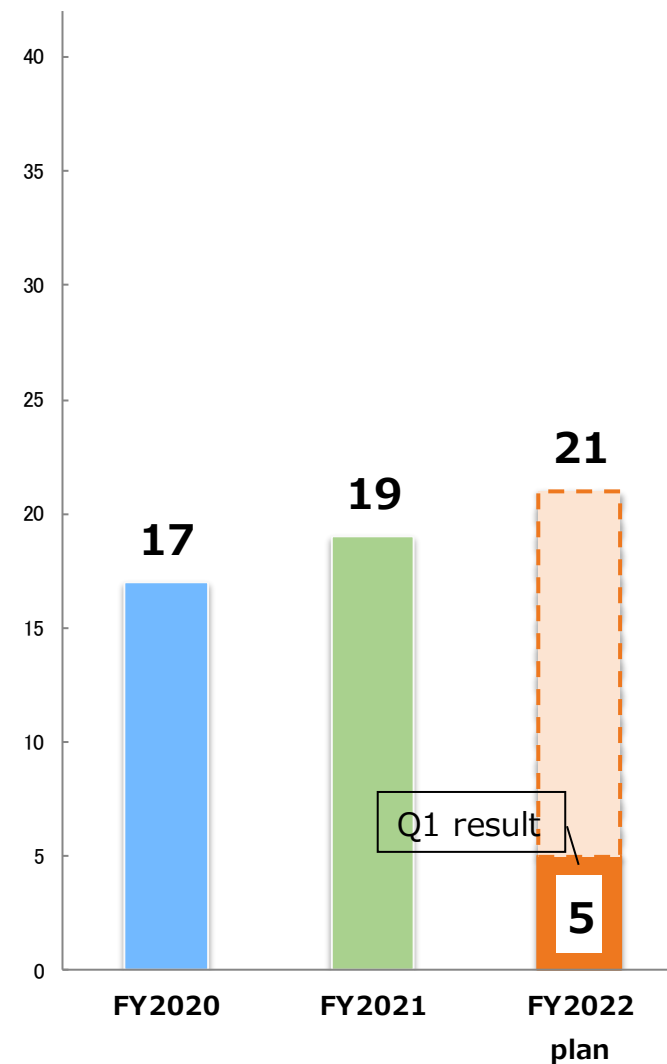
## R&D expenses



## Capital expenditure



## Depreciation expenses



Dividend forecast remain the same without change from it announced on May 26, 2022.

## Dividend decision policy

We set a basic policy to maintain stable dividends and share profits according to business results while strengthening our management structure with the aim of increasing profitability.

We will utilize earned surplus to make effective investments in production equipment, technology development, overseas business operations and other purposes based on strategic decisions on future business direction to achieve ongoing corporate evolution, and at the same time to realize reasonable return of profits to our shareholders on a continual basis.

	Interim	Year-end	Full-year	Dividend payout ratio (Consolidated)
FY ended March 31, 2021	37.5 yen	37.5 yen	* 199.3 yen	—
FY ended March 31, 2022	37.5 yen	37.5 yen	75.0 yen	48.6%
FY ended March 31, 2023 (forecast)	37.5 yen	37.5 yen	75.0 yen	43.1%

\* We provided a special dividend in a total amount of about 3 billion yen (124.30 yen per share) as at the record date on June 30, 2020 and the total annual dividend for FY ending in March 2021 includes the special dividend of 124.30 yen.

# Shibaura Machine

SHIBAURA MACHINE CO., LTD.

2-2, Uchisaiwaicho 2-Chome, Chiyoda-ku, Tokyo 100-8503, Japan

TEL: 81-(0)3-3509-0444

FAX: 81-(0)3-3509-0333

URL: <https://www.shibaura-machine.co.jp>